

INTERNAL REVENUE SERVICE  
P. O. BOX 2508  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: DEC 22 1999

CONNECTING TIRES INC.  
PO BOX 2017  
VALDEZ, AK 99686-2017

Employer Identification Number:  
92-0150429  
DLN:  
17053275754039  
Contact Person:  
DAVID ROOT ID# 31297  
Contact Telephone Number:  
(877) 829-5500  
Our Letter Dated:  
December 1997  
Addendum Applies:  
No

Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization that is not a private foundation until the expiration of your advance ruling period.

Your exempt status under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Code because you are an organization of the type described in section 509(a)(1) and 170(b)(1)(A)(vi).

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,

Steven T. Miller

Steven T. Miller  
Director, Exempt Organizations

Letter 1050 (DO/CG)

## COVERAGE SUMMARY

Coverage Company	Expired 2019-2020	Proposed 2020-2021	Commission	Coverage Information
Package (Berkshire/Irwin Siegel)	\$11,990.00	\$12,544.00	10%	<b>Property</b> \$732,320 Blanket Building, Business Personal Property & Property of Others (Agreed Value) \$220,000 Blanket Business Income & Extra Expense \$1,000 Deductible <b>Crime</b> \$50,000 Employee Dishonesty / \$25,000 Forgery & Alteration \$10,000 Inside / \$10,000 Outside the Premises Robbery or Safe Burglary of Other Property \$1,000 Deductible <b>General Liability</b> \$3,000,000 Aggregate (Per Location) \$3,000,000 Products/Completed Operations Aggregate \$1,000,000 Occurrence \$1,000,000 Personal & Advertising Injury Limit \$1,000,000 Damage to Premise Rented to You \$20,000 Medical Expense – Any one person \$2,000,000 Abuse/Molestation Liability \$1,000,000 Employee Benefits (claims-made retro date 7/31/09) \$3,000,000 Professional Liability Aggregate \$1,000,000 Professional Occurrence Per Incident
Auto (Berkshire/Irwin Siegel)	\$5,790.00	\$6,410.00	10%	\$1,000,000 Combined Single Limit \$1,000 Comp Deductible / \$1,000 Collision Deductible Hired/Non-Owned Auto Liability / Hired Auto Physical Damage
Workers' Compensation (Berkshire )	\$50,860.00	\$47,770.00	10%	\$1,000,000 Bodily Injury by Accident – Ea. Accident \$1,000,000 Bodily Injury by Disease – Policy Limit \$1,000,000 Bodily Injury by Disease – Ea. Employee <i>Payroll increased from \$2,070,145 to \$2,150,569</i>
Umbrella (Berkshire/Irwin Siegel)	\$2,954.00	\$3,394.00	10%	\$1,000,000 Ea. Occurrence / \$1,000,000 Aggregate \$10,000 Self Insured Retention Underlying: General Liability, Professional, Auto & Employers Liability
Directors & Officers/Employment Practices (Travelers) <b>2 Year Policy</b> (7/31/20-7/31/22)	\$2,314.00	\$2,447.00	15%	\$1,000,000 Shared Limit for D&O/EPL \$1,000,000 Directors & Officers (D&O) \$2,500 D&O Deductible \$1,000,000 Employment Practices Liability (EPL) \$10,000 EPL Deductible Claims Made Prior & Pending Date 8/26/01
Blanket Accident (ACE American /Irwin Siegel)	\$500.00	\$500.00	10%	<b>Covered Activities – Volunteer Activities</b> \$1,000,000 Aggregate – Accident Death & Dismemberment \$25,000 Principal Sum – Accident Death & Dismemberment 365 Days from Date of Covered Accident – Time Period of Loss – AD&D \$1,000,000 Benefit Max – Accident Medical Expense Benefit 104 Weeks from Date of Accident – Max Benefit Period 7 Days Benefit Waiting Period – Disability Benefit 104 Weeks – Max Benefit Period 30 Days from date of Accident – Temporary total Disability 66 2/3 of salary up to \$400 per week – Weekly Benefit Amount <i>Premium Basis – 5 Class 1 Volunteers / 25 Class 2 Volunteers</i>
<b>Totals</b>	<b>\$74,408.00</b>	<b>\$73,065.00</b>		

## GRANT FUNDING REQUEST FOR COMMUNITY SERVICE ORGANIZATIONS

## 2021 FUNDING REQUEST/CERTIFICATION FORM

ORGANIZATION NAME: Connecting Ties, Inc. PHONE: 907-835-3274  
 ADDRESS: PO Box 2017, 128 Chenega, Valdez, AK ZIP: 99686  
 CONTACT PERSON: Robin James PHONE: 907-835-3274  
 CONTACT PERSON E-MAIL: r.james@cties.org / n.sasse@cties.org  
 PROGRAM TITLE: COVID-19 Mitigation Plan  
 FUNDING REQUEST FOR 2020: \$ 100,000

1. Non-Profit Corporation? Yes X No         
 Date of incorporation: 1994 Federal Tax ID #: 920150429
2. Organization's estimated TOTAL 2021 operating budget: \$ 3,190,533
3. Historical Funding and Membership Information

	Total CSO Budget	City Funding	City % of Total	# of Members
2017	3,011,097			
2018	2,827,732	62,904	2.2%	
2019	2,869,264	32,000	1.11%	
2020	3,053,252	50,000	1.64%	

4. What was previous grant funding used for? Be specific.

Last year's funding enabled Connecting Ties to acquire and begin implementing federally mandated electronic visit verification and charting provided through industry leader, Therap. Implementation is gradual and ongoing to identify and resolve issues to avoid insurmountable problems later. Full implementation throughout the company is expected by the end of 2020. When fully implemented Therap will reduce the errors and costs typically associated with paper systems, automate and streamline operations, all leading to Connecting Ties' self-sustainability.

**ATTACHMENTS:** (label as indicated)

- Copy of your organization's most recent fiscal year end financial statements including balance sheet and profit and loss, and sources and uses of revenues. These statements must also show all accumulated fund balances for all of the organization's assets. (label page 2)
- Copy of balance sheets from three prior fiscal years. (label page 3)
- Copy of your organization's estimated current operating budget, including revenues and expenditures. (label page 4)
- Copy of proposed 2021 budget, including revenues and expenditures. (label page 5)
- Copy of your organization's balance sheet and profit and loss as of 6/30/2020

**CERTIFICATION:** (must be signed by both individuals)

I certify that the information contained in this application, including all attachments and supporting materials, is true and correct to the best of my knowledge.

Robin James  
EXECUTIVE DIRECTOR (or equivalent)

8/30/2020  
DATE

Christine A. Sasse  
PRESIDENT, BOARD OF DIRECTORS (or equivalent)

X 8/30/2020  
DATE



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21/20

Annual Basis

**Connecting Ties, Inc.**  
**Statement of Financial Income and Expense**  
**July 2019 through June 2020**

	Jul '19 - Jun 20
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
40000 · Income Accounts	
40045 · Fee Agent	250.00
40100 · Self Pay	6,798.90
40130 · Fundraisers	2,252.05
<b>Total 40000 · Income Accounts</b>	<b>9,300.95</b>
40015 · Insurance Premium Refunds	12,627.00
40300 · Contributions Income	
40305 · Board Member Contributions	1,250.00
40306 · Creative Connections	3,490.84
40320 · Second Time Around	941.00
<b>Total 40300 · Contributions Income</b>	<b>5,681.84</b>
40400 · Medicaid	
40410 · PCG801 - 1028261	179,865.50
40430 · HC8801 - 1005076	2,269,844.62
<b>Total 40400 · Medicaid</b>	<b>2,449,710.12</b>
41000 · Sales	
41005 · Store Sales	228,172.65
41010 · BB/BS Share Income	3,706.56
41020 · Creative Connections	53,734.97
<b>Total 41000 · Sales</b>	<b>285,614.18</b>
41100 · Grants	
41114 · City of Valdez	50,000.00
41115 · Stone Soup Group	7,410.56
41116 · Providence Alaska Foundation	22,000.00
<b>Total 41100 · Grants</b>	<b>79,410.56</b>
41200 · Grant - Temporarily Restricted	
41205 · United Way - Temp Restricted	3,000.00
<b>Total 41200 · Grant - Temporarily Restricted</b>	<b>3,000.00</b>
41900 · Reimbursed Expenses	
41910 · Room & Board	3,963.84
<b>Total 41900 · Reimbursed Expenses</b>	<b>3,963.84</b>
44000 · Other Income	494,844.82
<b>Total Income</b>	<b>3,344,153.31</b>
<b>Gross Profit</b>	<b>3,344,153.31</b>
<b>Expense</b>	
Void Check Tracking	0.00
61000 · Reimbursable Expenses	0.00
65000 · PERSONAL SERVICES	
65060 · Salaries and Wages	1,756,927.35
65062 · PPP Salaries and Wages	425,318.78
65065 · Pension Admin & Match	20,987.55
65067 · PPP Pension Admin & Match	4,314.95
65070 · Payroll Taxes	178,175.62
65072 · PPP Payroll Taxes	4,068.59
65075 · Workers' Comp Insurance	54,037.81
65080 · Employee Health Insurance	221,000.33
65082 · PPP Employee Health Insurance	42,023.55
65085 · WS Family Habilitation	59,484.88
65088 · Education	3,286.12
<b>Total 65000 · PERSONAL SERVICES</b>	<b>2,769,625.53</b>

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Annual Basis

**Connecting Ties, Inc.**  
**Statement of Financial Income and Expense**  
**July 2019 through June 2020**

	Jul '19 - Jun 20
<b>65100 · TRAVEL</b>	
65105 · Car Rental - Admin	71.41
65110 · Fuel - Client	998.43
65115 · Fuel - Admin	2,386.27
65116 · Mileage - Admin	363.00
65117 · Mileage - Client	1,786.42
65125 · Airfare Admin	798.20
65126 · Ferry - Admin	536.00
65136 · Hotel - Admin	3,872.78
65140 · Per Diem - Admin	1,880.15
<b>Total 65100 · TRAVEL</b>	<b>12,692.66</b>
<b>65200 · FACILITY EXPENSE</b>	
65210 · Utilities	
65213 · Garbage	580.00
65214 · PPP Electricity	904.45
65215 · Electric	6,675.64
65216 · Heating Fuel	5,548.33
65217 · PPP Heating Fuel	548.85
65218 · Sewer/Water	231.20
65219 · PPP Sewer/Water	46.24
65231 · Internet	3,477.64
65232 · Cellular	1,484.96
65233 · Phone	4,025.25
65234 · PPP Internet	687.65
65235 · PPP Cellular	285.00
65236 · PPP Phone	1,481.76
<b>Total 65210 · Utilities</b>	<b>25,976.97</b>
65220 · Rent	68,578.00
65222 · PPP Rent	14,484.00
65240 · Building Repairs	877.50
65245 · Kiln Repair	35.07
65246 · Snow Removal	2,726.23
65260 · Interest Expense	3,110.33
65262 · PPP Mortgage Interest	362.54
<b>Total 65200 · FACILITY EXPENSE</b>	<b>116,150.64</b>
<b>65300 · SUPPLIES</b>	
65310 · Fundraising Supplies	343.75
65320 · Store Supplies	3,799.91
65330 · Office Supplies	16,849.96
65350 · Day Prgrm Studio Supplies	155.28
65360 · Creative Connections Supplies	14,258.67
65440 · Program Supplies	7,610.70
<b>Total 65300 · SUPPLIES</b>	<b>43,018.27</b>
<b>65400 · EQUIPMENT</b>	
65410 · Truck & Van Repairs	8,635.58
65420 · Repairs - Non Auto	146.00
65430 · Depreciation	20,536.71
65450 · Computer - Software	9,302.51
<b>Total 65400 · EQUIPMENT</b>	<b>38,620.80</b>
65460 · Admin Meetings/Operations	633.95
<b>65500 · OTHER</b>	
65515 · Creative Connections Consignmnt	1,249.80
65530 · Advertisement	7,175.52
65540 · Bank Service Charges	7,092.70
65550 · Charitable Contributions	100.00
65570 · Licenses, Dues & Subscriptions	7,131.79

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rual Basis

**Connecting Ties, Inc.**  
**Statement of Financial Income and Expense**  
**July 2019 through June 2020**

	Jul '19 - Jun 20
<b>65580 · Professional Fees</b>	
65581 · Medical	1,678.20
65582 · Accounting	6,971.60
65583 · Consulting	2,855.64
65585 · Background Checks	2,955.25
65586 · IT/Security	4,275.01
<b>Total 65580 · Professional Fees</b>	18,735.70
<b>65590 · Contractual Leases</b>	7,608.50
<b>Total 65500 · OTHER</b>	49,094.01
<b>65600 · Insurance Expense</b>	
65610 · Commercial Insurance Package	11,911.73
65615 · Excess Liability Insurance	2,939.08
65620 · Officers & Directors Liab Ins	2,164.00
65625 · Volunteer Accident Insurance	500.00
65640 · Auto Insurance and Registration	5,901.42
<b>Total 65600 · Insurance Expense</b>	23,416.23
<b>Total Expense</b>	3,053,252.09
<b>Net Ordinary Income</b>	290,901.22
<b>Other Income/Expense</b>	
<b>Other Expense</b>	
70000 · Pass Through	0.00
<b>Total Other Expense</b>	0.00
<b>Net Other Income</b>	0.00
<b>Net Income</b>	290,901.22

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8/23/19

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## Connecting Ties, Inc.

## Balance Sheet

As of June 30, 2019

	Jun 30, 19
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
10000 · Petty Cash - Valdez Office	139.01
10005 · Petty Cash - HR Background	100.00
10010 · Petty Cash - Glennallen Office	200.00
10030 · Cash Drawer - STA	150.00
10040 · Certificate of Deposit	500.00
11000 · Checking	112,845.36
Total Checking/Savings	113,934.37
Accounts Receivable	
12000 · Accounts Receivable	269,666.18
12051 · Allowance for Uncollectible Rec	-11,082.00
Total Accounts Receivable	258,584.18
Other Current Assets	
12001 · Client Purchases	-339.51
12020 · Prepaid Expenses	6,194.18
12060 · Rent Deposit	1,000.00
12100 · Inventory	
12120 · Second Time Around Inventory	9,703.25
12130 · Creative Connections	17,033.50
Total 12100 · Inventory	26,736.75
13000 · Prepaid Insurance	9,737.79
Total Other Current Assets	43,329.21
Total Current Assets	415,847.76
Fixed Assets	
15000 · PP&E	
15010 · Vehicles	185,255.90
15020 · Computers and Office Equipment	23,455.74
15025 · Miscellaneous Equipment	31,057.89
15040 · Buildings	280,823.03
Total 15000 · PP&E	520,592.56
16000 · A/D PP&E	-286,057.88
Total Fixed Assets	234,534.68
<b>TOTAL ASSETS</b>	<b>650,382.44</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	33,715.93
Total Accounts Payable	33,715.93
Credit Cards	
20107 · Wells Fargo - 2816 James/Devens	6,776.65
Total Credit Cards	6,776.65

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8/23/19

accrual Basis

## Connecting Ties, Inc.

## Balance Sheet

As of June 30, 2019

	Jun 30, 19
Other Current Liabilities	
21300 · Simple IRA- W/H & Match	3,136.63
21700 · Accrued Wages	150,410.48
21720 · Accrued Healthcare Premiums	1,267.10
21750 · Accrued Mileage	60.20
21800 · Aflac Payable	1,062.54
21900 · Payroll Tax Liabilities	20,119.45
22000 · Accrued Leave	54,303.78
22200 · Workers' Comp Liability	19,245.20
Total Other Current Liabilities	249,605.38
Total Current Liabilities	290,097.96
Long Term Liabilities	
23000 · Wells Fargo Building Loan	50,727.75
Total Long Term Liabilities	50,727.75
Total Liabilities	340,825.71
Equity	
3000 · Opening Bal Equity	4,234.75
39000 · Net Assets	317,545.79
Net Income	-12,223.81
Total Equity	309,556.73
TOTAL LIABILITIES & EQUITY	650,382.44



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12/05/18  
Accrual Basis

Connecting Ties, Inc.  
**Balance Sheet**  
As of June 30, 2018

	Jun 30, 18
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
10000 · Petty Cash - Valdez Office	139.01
10005 · Petty Cash - HR Background	100.00
10010 · Petty Cash - Glennallen Office	200.00
10030 · Cash Drawer - STA	150.00
10040 · Certificate of Deposit	500.00
11000 · Checking	22,147.50
Total Checking/Savings	23,236.51
Accounts Receivable	
12000 · Accounts Receivable	316,846.10
Total Accounts Receivable	316,846.10
Other Current Assets	
12001 · Client Purchases	230.92
12020 · Prepaid Expenses	679.36
12060 · Rent Deposit	2,123.00
12070 · Refundable Deposits	450.00
12100 · Inventory	
12120 · Second Time Around Inventory	9,736.00
12130 · Creative Connections	14,418.45
Total 12100 · Inventory	24,154.45
13000 · Prepaid Insurance	1,646.56
Total Other Current Assets	29,284.29
Total Current Assets	369,366.90
Fixed Assets	
15000 · PP&E	
15010 · Vehicles	177,231.50
15020 · Computers and Office Equipment	29,567.46
15025 · Miscellaneous Equipment	27,257.89
15040 · Buildings	277,265.06
Total 15000 · PP&E	511,321.91
16000 · A/D PP&E	-279,001.83
Total Fixed Assets	232,320.08
<b>TOTAL ASSETS</b>	<b>601,686.98</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	2,513.90
Total Accounts Payable	2,513.90
Credit Cards	
20107 · Wells Fargo - 2816 James/Devens	10,039.32
20115 · Line of Credit - 1713	55,189.47
Total Credit Cards	65,228.79

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12/05/18

Accrual Basis

Connecting Ties, Inc.  
**Balance Sheet**  
As of June 30, 2018

	Jun 30, 18
Other Current Liabilities	
21300 - Simple IRA- W/H & Match	2,162.24
21700 - Accrued Wages	72,045.54
21720 - Accrued Healthcare Premiums	-992.61
21750 - Accrued Mileage	374.64
21800 - Aflac Payable	1,082.40
21900 - Payroll Tax Liabilities	13,202.10
22000 - Accrued Leave	40,407.94
22200 - Workers' Comp Liability	5,786.17
Total Other Current Liabilities	134,068.42
Total Current Liabilities	201,811.11
Long Term Liabilities	
23000 - Wells Fargo Building Loan	67,013.45
Total Long Term Liabilities	67,013.45
Total Liabilities	268,824.56
Equity	
3000 - Opening Bal Equity	4,234.75
39000 - Net Assets	317,681.30
Net Income	10,946.37
Total Equity	332,862.42
TOTAL LIABILITIES & EQUITY	601,686.98

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8/31/17

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# Connecting Ties, Inc.

## Balance Sheet

As of June 30, 2017

	Jun 30, 17
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
10000 - Petty Cash - Valdez Office	200.00
10005 - Petty Cash - HR Background	100.00
10010 - Petty Cash - Glennallen Office	200.00
10030 - Cash Drawer - STA	150.00
10040 - Certificate of Deposit	500.00
11000 - Checking	14,516.15
Total Checking/Savings	15,666.15
Accounts Receivable	
12000 - Accounts Receivable	292,101.69
Total Accounts Receivable	292,101.69
Other Current Assets	
12001 - Client Purchases	-101.28
12020 - Prepaid Expenses	4,266.67
12060 - Rent Deposit	3,123.00
12070 - Refundable Deposits	450.00
12080 - Payroll Draw	-6.00
12100 - Inventory	
12120 - Second Time Around Inventory	8,872.50
Total 12100 - Inventory	8,872.50
13000 - Prepaid Insurance	12,362.20
Total Other Current Assets	28,967.09
Total Current Assets	336,734.93
Fixed Assets	
15000 - PP&E	
15010 - Vehicles	177,231.50
15020 - Computers and Office Equipment	42,708.64
15025 - Miscellaneous Equipment	34,258.01
15040 - Buildings	275,685.78
Total 15000 - PP&E	529,883.93
16000 - A/D PP&E	-277,512.24
Total Fixed Assets	252,371.69
<b>TOTAL ASSETS</b>	<b>589,106.62</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 - Accounts Payable	11,179.19
Total Accounts Payable	11,179.19
Credit Cards	
20107 - Wells Fargo - 2816 James/Davens	8,243.77
20115 - Line of Credit - 1713	40,000.00
Total Credit Cards	48,243.77

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8/31/17  
accrual Basis

Connecting Ties, Inc.  
**Balance Sheet**  
As of June 30, 2017

	Jun 30, 17
Other Current Liabilities	
21300 - Simple IRA- W/H & Match	2,013.73
21700 - Accrued Wages	71,256.68
21720 - Accrued Healthcare Premiums	-589.97
21750 - Accrued Mileage	124.04
21800 - Aflac Payable	1,238.28
21900 - Payroll Tax Liabilities	13,349.30
22000 - Accrued Leave	31,716.93
22200 - Workers' Comp Liability	11,533.77
Total Other Current Liabilities	130,642.76
Total Current Liabilities	190,065.72
Long Term Liabilities	
23000 - Wells Fargo Building Loan	82,339.99
Total Long Term Liabilities	82,339.99
Total Liabilities	272,405.71
Equity	
39000 - Net Assets	444,203.90
Net Income	-127,502.99
Total Equity	316,700.91
TOTAL LIABILITIES & EQUITY	589,106.62

**CONNECTING TIES, INC.**  
**FY21 PROPOSED BUDGET**

<b>REVENUES</b>	<b>FY 21 Budget</b>
Insurance Premium Refund	\$ 12,000.00
Self Pay	\$ 11,291.00
Fundraising Events	\$ 1,000.00
Board Members	\$ 1,500.00
Creative Connections-Donations	\$ 2,500.00
Second Time Around-Donations	\$ 800.00
PCG 801	\$ 204,619.00
HC 8801	\$ 2,088,356.00
Creative Connections Sales	\$ 22,000.00
Second Time Around Sales	\$ 270,000.00
BB/BBS Share Income	\$ 12,000.00
Stone Soup Group	\$ 5,000.00
Alaska Community Foundation	\$ 452,503.00
City of Valdez	\$ 100,000.00
United Way	\$ 3,000.00
Room & Board	\$ 3,964.00
<b>Total Revenues</b>	<b>\$ 3,190,533.00</b>

<b>EXPENSES</b>	<b>FY 21 Budget</b>
Salaries & Wages	\$ 2,106,000.00
Pension Admin & Match	\$ 24,250.00
Payroll Taxes	\$ 179,010.00
Workers' Comp Insurance	\$ 47,770.00
Employee Health Insurance	\$ 266,032.00
WS Family Habilitation	\$ 59,485.00
Education	\$ 3,500.00
Car Rental - Admin	\$ 100.00
Fuel - Client	\$ 1,000.00
Fuel - Admin	\$ 2,500.00
Mileage - Client	\$ 1,500.00
Airfare Admin	\$ 550.00
Ferry Admin	\$ 550.00
Hotel - Admin	\$ 1,200.00
Per Diem - Admin	\$ 600.00
Garbage	\$ 720.00
Electric	\$ 8,000.00
Heating Fuel	\$ 6,000.00
Sewer/Water	\$ 277.00
Internet	\$ 4,200.00
Cellular	\$ 4,500.00
Phone	\$ 5,500.00
Rent	\$ 86,904.00



**CONNECTING TIES, INC.**  
**FY21 PROPOSED BUDGET**

<b>EXPENSES (CONT.)</b>	<b>FY 21 Budget</b>
Building Repairs	\$ 1,500.00
Kiln Repair	\$ 500.00
Snow Removal	\$ 3,000.00
Interest Expense	\$ 10,000.00
Creative Connections	\$ 15,000.00
Store Supplies	\$ 3,200.00
Office Supplies	\$ 15,000.00
Program Supplies	\$ 3,500.00
House	\$ 225,000.00
<b>EQUIPMENT</b>	
Equipment Purchases	
Truck and Van Repairs	\$ 5,440.00
Repairs - Non Auto	\$ 200.00
Computer/Software	\$ 7,800.00
Admin Meeting/Ops	\$ 300.00
Creative Connections Consignment	\$ 500.00
Advertisement	\$ 8,100.00
Bank Service Charges	\$ 7,000.00
Licenses, Dues & Subs	\$ 7,150.00
Charitable Contributions	\$ 500.00
Medical	\$ 2,760.00
Accounting	\$ 26,500.00
Consulting	\$ 2,500.00
Legal Fees	\$ 1,500.00
Background Checks	\$ 3,000.00
IT/Security	\$ 4,665.00
Contractual Leases	\$ 564.00
Commercial Insurance Pkg	\$ 12,540.00
Excess Liability Insurance	\$ 3,367.00
Officers' & Dir. Liab. Ins	\$ 2,423.00
Volunteer Accident Ins.	\$ 500.00
Auto Insurance & Reg.	\$ 6,376.00
Total Expenses	\$ 3,190,533.00
Net Profit/Loss	\$ -

# CONNECTING TIES, INC.

## FY21 PROPOSED BUDGET

REVENUES	FY 21 Budget
Insurance Premium Refund	\$ 12,000.00
Self Pay	\$ 11,291.00
Fundraising Events	\$ 1,000.00
Board Members	\$ 1,500.00
Creative Connections-Donations	\$ 2,500.00
Second Time Around-Donations	\$ 800.00
PCG 801	\$ 204,619.00
HC 8801	\$ 2,088,356.00
Creative Connections Sales	\$ 22,000.00
Second Time Around Sales	\$ 270,000.00
BB/BBS Share Income	\$ 12,000.00
Stone Soup Group	\$ 5,000.00
Alaska Community Foundation	\$ 452,503.00
City of Valdez	\$ 100,000.00
United Way	\$ 3,000.00
Room & Board	\$ 3,964.00
<b>Total Revenues</b>	<b>\$ 3,190,533.00</b>

EXPENSES	FY 21 Budget
Salaries & Wages	\$ 2,106,000.00
Pension Admin & Match	\$ 24,250.00
Payroll Taxes	\$ 179,010.00
Workers' Comp Insurance	\$ 47,770.00
Employee Health Insurance	\$ 266,032.00
WS Family Habilitation	\$ 59,485.00
Education	\$ 3,500.00
Car Rental - Admin	\$ 100.00
Fuel - Client	\$ 1,000.00
Fuel - Admin	\$ 2,500.00
Mileage - Client	\$ 1,500.00
Airfare Admin	\$ 550.00
Ferry Admin	\$ 550.00
Hotel - Admin	\$ 1,200.00
Per Diem - Admin	\$ 600.00
Garbage	\$ 720.00
Electric	\$ 8,000.00
Heating Fuel	\$ 6,000.00
Sewer/Water	\$ 277.00
Internet	\$ 4,200.00
Cellular	\$ 4,500.00
Phone	\$ 5,500.00
Rent	\$ 86,904.00

# CONNECTING TIES, INC.

## FY21 PROPOSED BUDGET

EXPENSES (CONT.)	FY 21 Budget
Building Repairs	\$ 1,500.00
Kiln Repair	\$ 500.00
Snow Removal	\$ 3,000.00
Interest Expense	\$ 10,000.00
Creative Connections	\$ 15,000.00
Store Supplies	\$ 3,200.00
Office Supplies	\$ 15,000.00
Program Supplies	\$ 3,500.00
House	\$ 225,000.00
<b>EQUIPMENT</b>	
Equipment Purchases	
Truck and Van Repairs	\$ 5,440.00
Repairs - Non Auto	\$ 200.00
Computer/Software	\$ 7,800.00
Admin Meeting/Ops	\$ 300.00
Creative Connections Consignment	\$ 500.00
Advertisement	\$ 8,100.00
Bank Service Charges	\$ 7,000.00
Licenses, Dues & Subs	\$ 7,150.00
Charitable Contributions	\$ 500.00
Medical	\$ 2,760.00
Accounting	\$ 26,500.00
Consulting	\$ 2,500.00
Legal Fees	\$ 1,500.00
Background Checks	\$ 3,000.00
IT/Security	\$ 4,665.00
Contractual Leases	\$ 564.00
Commercial Insurance Pkg	\$ 12,540.00
Excess Liability Insurance	\$ 3,367.00
Officers' & Dir. Liab. Ins	\$ 2,423.00
Volunteer Accident Ins.	\$ 500.00
Auto Insurance & Reg.	\$ 6,376.00
Total Expenses	\$ 3,190,533.00
Net Profit/Loss	\$ -

## PROGRAM INFORMATION

ORGANIZATION NAME: Connecting Ties, Inc.

Program Title: COVID-19 Mitigation Plan

Complete section below. Limit comments to this page.

1. Summarize the program you are proposing. (You will provide the details in the scope of services form.)

We are requesting \$65,000.00 for a down payment on a house. The house will serve as an asset that will be used immediately for quarantine of clients or employees if needed. This will complete a COVID 19 mitigation plan. It can also be used to house recruited caregivers from out of town/out of state until needed as an isolation home, or when the COVID crisis has ended. We will eventually use the home as an assisted living or group home (to fill a need Valdez has long had). We are requesting \$35,000.00 to assist in travel, housing, and meals for Medical and Dental specialist and/or surgery visits. These are costs Medicaid is reluctant to, or no longer paying. The intent is to provide a means for our clients to continue to receive the Medical care they need and deserve.

2. Briefly, but specifically, describe why the program to be funded under this proposal is needed and how it will benefit the Valdez community. Is this a new or existing program? How have you determined the need for your program?

CTI services and employs over 100 people. It has been recommended that we have a safe home to isolate employees and clients in case of local, uncontrolled COVID-19 outbreak. The house could also be used to house out-of-town/-state recruited caregivers due to Valdez housing crisis. Eventually the home will be utilized for an assisted living facility much needed in Valdez. This is a new program. Medicaid is becoming more reluctant to pay for travel, housing, and meals for out-of-town medical/dental appointments. CTI has managed helped our clients specialist referrals and surgeries, but it is expensive and cannot be sustained without assistance. This is an existing program.

3. Is this program year-round, seasonal, or a one-time event? One-time (COVID-19)

Schedule: Beginning date: 2020 Ending date: 2021

4. Estimated number of people to be served by this program? 107

Provide formula for estimate:

Total number of employees: 62	Total impact: 107
Total number of clients: 45	

5. Target population served: (ie: youth, adult, Senior Citizens, disadvantaged, etc.)

Valdez residents with physical and mental disabilities including youth, adults, veterans, and senior citizens

6. Is membership in your organization required for participation: Yes \_\_\_\_\_ No X

7. Fee to participant: Member \$ n/a Non-Member \$ n/a

8. Number of paid program staff: Full-time 37 Part-time 25 Temporary \_\_\_\_\_

ORGANIZATION NAME: Connecting Ties, Inc.

Program Information (continued)

9. Volunteer Services Information:

Number of volunteers:	Actual 2018	49
	Actual 2019	50
	Anticipated 2020	50
	Estimated 2021	43

Source of volunteers (parents, members, professionals, others):

Community members, other non-profit member and advocates, board members, employee family members, employees, clients

Types of services provided by volunteers:

Carpentry, cooking, cleaning, fundraising, advertising, painting, professional nursing, IT work through Copper Valley Telecom, in-kind donations including skilled and non-skilled labor, merchandise, supplies, durable equipment, and financial assistance.

10. Where will you operate this program? What facilities?

Our programs and services are offered in our clients' homes, our administrative offices, Creative Connections - our community art studio, Second Time Around, and in our community.

11. What is the specific impact on your program if City funding is available at the following percentages of your request?

75% We will lose not only our earnest money, but the opportunity to purchase the house altogether.  
Clients needing care in Anchorage will need to delay care, risking their health.

50% Compromised mitigation plan resulting in potential for community spread of virus. Likely closing CTI offices.  
Most clients will have medical/dental care delayed, the rest will go without.

25% Likely community spread due to inability to mitigate. CTI office will close hampering regular  
operations. All medical care will be delayed, most will go without.

0% No mitigation plan can be implemented. Greater Valdez community will likely experience spread.  
Clients will not be able to access care risking their health, possibly lives.

12. The City is prohibited from contracting with businesses or persons that violate the Americans with Disabilities Act (ADA). What methods does your organization employ to comply with the requirements of ADA?

Connecting Ties, Inc., exists to serve those members of the community living with disabilities. CTI is in compliance with the ADA by offering handicapped facilities including wheelchair ramps and handicapped public restrooms in all our buildings.  
We also serve and employ disabled people, and do not discriminate against any disability of any kind. We follow all state and federal regulations, complying fully with the 1990 Americans with Disabilities Act.



**CONNECTING TIES INC., LOSSES**

Connecting Ties Inc. has survived huge losses in 2019/2020. It began with state budget cuts resulting in revenue decreases because of decline in both reimbursable services and amounts. The COVID 19 pandemic resulted in closure of our thrift store, Second Time Around. Our community art studio/gift shop, Creative Connections, lost revenue from decreased tourism. The state stopped all day habilitation and supportive employment services due to COVID 19. Our fundraising at community events halted abruptly due to the event cancellations. The way we provided services changed drastically because of the precautions taken to protect our clients, employees and community.

**ACTUAL DOLLAR LOSSES**

<b>Revenue lost to date in Supported Employment Services:</b>	<b>\$285,242.40</b>
<b>Revenue lost to date in Day Habilitation services:</b>	<b>\$212,402.05</b>
<b>Revenue lost to date due thrift store closure:</b>	<b>\$ 73,702.00</b>
<b>Estimated Revenue lost in local fundraising events:</b>	<b>\$ 5,500.00</b>

**Total revenue lost due to COVID 19: \$576,846.45**

**\*\*\*PLEASE NOTE:** These losses do not include the extra wages paid due to an increase in minimum wages. It does not include the amount of overtime paid because of the limited number of caregivers we allowed to provide services to our clients (for COVID 19 PRECAUTIONS). **We paid \$184,649.00 more in hourly and overtime wages this year.** This also does not include the dollars we lost from the cruise ships cancellations due to COVID 19.

**CURRENT CONNECTING TIES INC., PROJECTS**

- 1. Partnering with Copper Valley Telephone Association and Feelsafe Wireless on a Pilot Project using wireless technology in homes to provide better services to those in need. We were invited to join this project in hopes to pave the way for safer environments and efficient services provided in client homes in rural Alaska.**
- 2. Connecting Ties Inc. has an earnest agreement and a home inspection completed on a house in Valdez for our COVID 19 Mitigation Plan. In the future, the house will be used as a group home or assisted living for elderly adults with a variance for Developmentally Disabled Waiver recipients. We have also begun our licensure on the home, and have full support and approval from the State of Alaska.**
- 3. We will begin electronic charting at the end of this month, ultimately increasing efficiency while decreasing money spent on payroll, scheduling, and billing.**
- 4. We have obtained full funding for complete payment of 1 year of consultation and assistance in developing strategic planning and a business plan.**
- 5. Private and Foundation Grant development**

**All of these projects are helping us to become financially stable and self-sustaining.**

ORGANIZATION NAME: Connecting Ties, Inc.**OPERATING EXPENSES OF PROPOSED PROGRAM**

(Budget Form #1)

<u>Program Expenses:</u>	<u>Budget</u>	<u>Breakdown</u>
<b>PERSONAL SERVICES:</b>	\$ _____	
Salaries/wages		\$ _____
Employee benefits		\$ _____
Other: _____		\$ _____
<b>CONTRACTUAL SERVICES:</b>	\$ _____	
Reproduction/copying		\$ _____
Equipment rental		\$ _____
Data processing		\$ _____
Dues/subscriptions		\$ _____
Contractual services		\$ _____
Professional fees & services		\$ _____
Other: _____		\$ _____
<b>OTHER SERVICES:</b>	\$ _____	
Volunteer services		\$ _____
Communications/postage		\$ _____
Printing		\$ _____
Advertising/promotion		\$ _____
Electricity		\$ _____
Heating		\$ _____
Travel/transportation		\$ _____
Other: _____		\$ _____
<b>COMMODITIES:</b>	\$ _____	
Clothing		\$ _____
Office supplies		\$ _____
Building maintenance		\$ _____
Operating supplies		\$ _____
Parts & supplies - equipment		\$ _____
<b>OTHER CHARGES/EXPENSES:</b>	\$ _____	
Insurance		\$ _____
Contingencies		\$ _____
Training		\$ _____
Rent		\$ _____
Capital equipment		\$ _____
Office equipment		\$ _____
Other expenses: <u>Client Medical/Dental/Travel</u>		\$ _____
		\$ 65,000
		\$ 35,000
<b>TOTAL COST FOR OPERATION OF THIS PROGRAM:</b>	\$ 100,000	

Down payment on Group/Assisted Living/  
COVID Mitigation Home

ORGANIZATION NAME: Connecting Ties, Inc.

**FUNDING SOURCES FOR PROPOSED PROGRAM**  
(Budget Form #2)

This program budget covers the period of \_\_\_\_\_ to \_\_\_\_\_

<u>SOURCES OF PROGRAM FUNDING</u>	<u>GOAL AMOUNT</u>	<u>%</u>	<u>COMMITTED (Y/N)</u>
Parent Organization	\$ <u>160,000</u>	<u>62</u>	_____
Gifts and Contributions	\$ _____	_____	_____
Membership Dues	\$ _____	_____	_____
Fees & charges to participants	\$ _____	_____	_____
Private sector grants (specify source and date of award)			
_____	\$ _____	_____	_____
_____	\$ _____	_____	_____
_____	\$ _____	_____	_____
Fundraisers (specify major fundraising events/programs)			
_____	\$ _____	_____	_____
_____	\$ _____	_____	_____
_____	\$ _____	_____	_____
<b>Subtotal of Financial Support for this program:</b>	\$ _____	_____	
<b>Supplemental Funding Requested from City of Valdez:</b>	\$ <u>100,000</u>	<u>38</u>	
<b><u>TOTAL FUNDING FOR OPERATION OF THIS PROGRAM:</u></b>	\$ <u>260,000</u>	<b>100%</b>	

NOTE: Projected program financial support should meet or exceed projected program expenditures. If not, you must provide an explanation. If the financial support is projected to exceed the expenditures by a substantial amount, please provide an explanation as to why grant funds are being requested for this program.

## SCOPE OF SERVICES – OUTCOMES FOR 2021

Connecting Ties Inc. is learning from all of the unusual circumstances resulting in unprecedented hardships experienced during the COVID-19 pandemic/crisis. We have endured and survived the inconceivable.

We have hopes of accomplishing much in the coming year. Foremost, we want to have a **solid COVID-19 Mitigation Plan**, ensuring we have everything required to protect our clients, caregivers, auxiliary staff, and our community members from a second wave of COVID-19, or another pandemic.

We have done much research and consultation on mitigation plans. Given the number of people we serve and employee, and the extensive community services we provide, an asset that would be of immediate use for quarantine, and also of valuable use after the crisis, is required for an effective Mitigation Plan. We have already begun the process of purchasing a home exactly for this reason.

The recommendations for large numbers of infected persons is to isolate together. Whether it be our clients, employees, or both, Connecting Ties, Inc. intends to have a home to provide such a service.

In the future, the home could be used for housing recruited caregivers (it's next to impossible to recruit out of town caregivers due to the housing shortage in Valdez), or to open a group home or assisted living home for our disabled clients that qualify for those living arrangements.

Despite Medicaid cuts and travel constraints resulting from our state's dwindling budget and COVID-19 catastrophic outcomes, (no ferry and extremely limited air services), Connecting Ties, Inc., is **committed to ensuring the medical and dental needs of our clients are met**. Medicaid will not pay for a hotel room if there are not multiple appointments for out of town medical and dental needs. Medicaid will not reimburse for mileage or wear and tear on a vehicle to transport a person to out of town appointments. Medicaid will not reimburse for services provided in a vehicle (meaning the entire 6 hour trip to Fairbanks or Anchorage is non-reimbursable, even though we have to provide drivers and escorts for these trips. The number of restaurants that will take Medicaid vouchers for meals is limited, and is even more so because of COVID-19.

## SUMMARY OF CONNECTING TIES INC., OUTCOMES FOR 2021

- 1. COMPLETE OPERATIVE MITIGATION PLAN FOR CURRENT AND FUTURE COVID-19 CRISIS**
- 2. CONTINUE TO PROVIDE A MEANS FOR DISABLED CLIENTS TO HAVE SPECIALIST/SURGICAL MEDICAL AND DENTAL NEEDS MET.**
- 3. OPEN A GROUP HOME OR ASSISTED LIVING HOME TO PROVIDE AN ALTERNATIVE SERVICE FOR THOSE WHO CAN NO LONGER LIVE AT HOME AND DO NOT REQUIRE HOSPITALIZATION OR LONG TERM CARE.**

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rual Basis

# Connecting Ties, Inc.

## Balance Sheet

As of June 30, 2020

	Jun 30, 20
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10000 · Petty Cash - Valdez Office	48.97
10005 · Petty Cash - HR Background	100.00
10010 · Petty Cash - Glennallen Office	200.00
10030 · Cash Drawer - STA	150.00
10040 · Certificate of Deposit	500.00
11000 · Checking	367,130.71
11010 · First National Bank checking	70,843.00
<b>Total Checking/Savings</b>	438,972.68
<b>Accounts Receivable</b>	
12000 · Accounts Receivable	113,103.24
12051 · Allowance for Uncollectible Rec	-11,082.00
<b>Total Accounts Receivable</b>	102,021.24
<b>Other Current Assets</b>	
12001 · Client Purchases	-29.49
12020 · Prepaid Expenses	3,087.98
12060 · Rent Deposit	1,000.00
12100 · Inventory	
12120 · Second Time Around Inventory	11,384.00
12130 · Creative Connections	47,072.98
<b>Total 12100 · Inventory</b>	58,456.98
13000 · Prepaid Insurance	6,676.71
<b>Total Other Current Assets</b>	69,192.18
<b>Total Current Assets</b>	610,186.10
<b>Fixed Assets</b>	
15000 · PP&E	
15010 · Vehicles	185,255.50
15020 · Computers and Office Equipment	29,690.54
15025 · Miscellaneous Equipment	31,057.89
15030 · House	225,000.00
15040 · Buildings	280,805.81
<b>Total 15000 · PP&amp;E</b>	751,809.74
16000 · A/D PP&E	-306,437.79
<b>Total Fixed Assets</b>	445,371.95
<b>TOTAL ASSETS</b>	<b>1,055,558.05</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
20000 · Accounts Payable	7,766.70
<b>Total Accounts Payable</b>	7,766.70
<b>Credit Cards</b>	
20107 · Wells Fargo - 2816 James/Devens	6,712.54
20115 · Line of Credit - 1713	225.95
<b>Total Credit Cards</b>	6,938.49



Connecting Ties, Inc.  
**Balance Sheet**  
As of June 30, 2020

	Jun 30, 20
<b>Other Current Liabilities</b>	
200100 · Current Portion of Debt	-494,844.82
21300 · Simple IRA- W/H & Match	4,168.89
21700 · Accrued Wages	87,272.97
21720 · Accrued Healthcare Premiums	1,572.44
21750 · Accrued Mileage	42.58
21800 · Aflac Payable	1,019.89
21900 · Payroll Tax Liabilities	15,978.39
22000 · Accrued Leave	38,221.46
22200 · Workers' Comp Liability	15,097.36
<b>Total Other Current Liabilities</b>	<b>-331,470.84</b>
<b>Total Current Liabilities</b>	<b>-316,765.65</b>
<b>Long Term Liabilities</b>	
23000 · Wells Fargo Building Loan	33,429.74
23100 · House Loan	220,000.00
23500 · PPP Loan	494,844.82
<b>Total Long Term Liabilities</b>	<b>748,274.56</b>
<b>Total Liabilities</b>	<b>431,508.91</b>
<b>Equity</b>	
3000 · Opening Bal Equity	4,234.75
39000 · Net Assets	328,913.17
Net Income	290,901.22
<b>Total Equity</b>	<b>624,049.14</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,055,558.05</b>

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Annual Basis

# Connecting Ties, Inc.

## Profit & Loss

July 2019 through June 2020

	Jul '19 - Jun 20
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
40000 · Income Accounts	
40045 · Fee Agent	250.00
40100 · Self Pay	6,798.90
40130 · Fundraisers	2,252.05
<b>Total 40000 · Income Accounts</b>	<b>9,300.95</b>
40015 · Insurance Premium Refunds	12,627.00
40300 · Contributions Income	
40305 · Board Member Contributions	1,250.00
40306 · Creative Connections	3,490.84
40320 · Second Time Around	941.00
<b>Total 40300 · Contributions Income</b>	<b>5,681.84</b>
40400 · Medicaid	
40410 · PCG801 - 1028261	179,865.50
40430 · HC8801 - 1005076	2,269,844.62
<b>Total 40400 · Medicaid</b>	<b>2,449,710.12</b>
41000 · Sales	
41005 · Store Sales	228,172.65
41010 · BB/BS Share Income	3,706.56
41020 · Creative Connections	53,734.97
<b>Total 41000 · Sales</b>	<b>285,614.18</b>
41100 · Grants	
41114 · City of Valdez	50,000.00
41115 · Stone Soup Group	7,410.56
41116 · Providence Alaska Foundation	22,000.00
<b>Total 41100 · Grants</b>	<b>79,410.56</b>
41200 · Grant - Temporarily Restricted	
41205 · United Way - Temp Restricted	3,000.00
<b>Total 41200 · Grant - Temporarily Restricted</b>	<b>3,000.00</b>
41900 · Reimbursed Expenses	
41910 · Room & Board	3,963.84
<b>Total 41900 · Reimbursed Expenses</b>	<b>3,963.84</b>
44000 · Other Income	494,844.82
<b>Total Income</b>	<b>3,344,153.31</b>
<b>Gross Profit</b>	<b>3,344,153.31</b>
<b>Expense</b>	
Void Check Tracking	0.00
61000 · Reimbursable Expenses	0.00
65000 · PERSONAL SERVICES	
65060 · Salaries and Wages	1,756,927.35
65062 · PPP Salaries and Wages	425,318.78
65065 · Pension Admin & Match	20,987.55
65067 · PPP Pension Admin & Match	4,314.95
65070 · Payroll Taxes	178,175.62
65072 · PPP Payroll Taxes	4,068.59
65075 · Workers' Comp Insurance	54,037.81
65080 · Employee Health Insurance	221,000.33
65082 · PPP Employee Health Insurance	42,023.55
65085 · WS Family Habilitation	59,484.88
65088 · Education	3,286.12
<b>Total 65000 · PERSONAL SERVICES</b>	<b>2,769,625.53</b>

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Annual Basis

# Connecting Ties, Inc.

## Profit & Loss

### July 2019 through June 2020

	Jul '19 - Jun 20
<b>65100 · TRAVEL</b>	
65105 · Car Rental - Admin	71.41
65110 · Fuel - Client	998.43
65115 · Fuel - Admin	2,386.27
65116 · Mileage - Admin	363.00
65117 · Mileage - Client	1,786.42
65125 · Airfare Admin	798.20
65126 · Ferry - Admin	536.00
65136 · Hotel - Admin	3,872.78
65140 · Per Diem - Admin	1,880.15
<b>Total 65100 · TRAVEL</b>	<b>12,692.66</b>
<b>65200 · FACILITY EXPENSE</b>	
65210 · Utilities	
65213 · Garbage	580.00
65214 · PPP Electricity	904.45
65215 · Electric	6,675.64
65216 · Heating Fuel	5,548.33
65217 · PPP Heating Fuel	548.85
65218 · Sewer/Water	231.20
65219 · PPP Sewer/Water	46.24
65231 · Internet	3,477.64
65232 · Cellular	1,484.96
65233 · Phone	4,025.25
65234 · PPP Internet	687.65
65235 · PPP Cellular	285.00
65236 · PPP Phone	1,481.76
<b>Total 65210 · Utilities</b>	<b>25,976.97</b>
65220 · Rent	68,578.00
65222 · PPP Rent	14,484.00
65240 · Building Repairs	877.50
65245 · Kiln Repair	35.07
65246 · Snow Removal	2,726.23
65260 · Interest Expense	3,110.33
65262 · PPP Mortgage Interest	362.54
<b>Total 65200 · FACILITY EXPENSE</b>	<b>116,150.64</b>
<b>65300 · SUPPLIES</b>	
65310 · Fundraising Supplies	343.75
65320 · Store Supplies	3,799.91
65330 · Office Supplies	16,849.96
65350 · Day Prgrm Studio Supplies	155.28
65360 · Creative Connections Supplies	14,258.67
65440 · Program Supplies	7,610.70
<b>Total 65300 · SUPPLIES</b>	<b>43,018.27</b>
<b>65400 · EQUIPMENT</b>	
65410 · Truck & Van Repairs	8,635.58
65420 · Repairs - Non Auto	146.00
65430 · Depreciation	20,536.71
65450 · Computer - Software	9,302.51
<b>Total 65400 · EQUIPMENT</b>	<b>38,620.80</b>
65460 · Admin Meetings/Operations	633.95
<b>65500 · OTHER</b>	
65515 · Creative Connections Consignmnt	1,249.80
65530 · Advertisement	7,175.52
65540 · Bank Service Charges	7,092.70
65550 · Charitable Contributions	100.00
65570 · Licenses, Dues & Subscriptions	7,131.79

Connecting Ties, Inc.  
**Profit & Loss**  
July 2019 through June 2020

	Jul '19 - Jun 20
65580 · Professional Fees	
65581 · Medical	1,678.20
65582 · Accounting	6,971.60
65583 · Consulting	2,855.64
65585 · Background Checks	2,955.25
65586 · IT/Security	4,275.01
Total 65580 · Professional Fees	18,735.70
65590 · Contractual Leases	7,608.50
Total 65500 · OTHER	49,094.01
65600 · Insurance Expense	
65610 · Commercial Insurance Package	11,911.73
65615 · Excess Liability Insurance	2,939.08
65620 · Officers & Directors Liab Ins	2,164.00
65625 · Volunteer Accident Insurance	500.00
65640 · Auto Insurance and Registration	5,901.42
Total 65600 · Insurance Expense	23,416.23
Total Expense	3,053,252.09
Net Ordinary Income	290,901.22
Other Income/Expense	
Other Expense	
70000 · Pass Through	0.00
Total Other Expense	0.00
Net Other Income	0.00
Net Income	290,901.22