

Proposal/Sales Quotation

Quotation QUO-25208-2GZWN2

Quotation Date: 6/13/2019

General & Client Information

Agency Name: City of Valdez	Bill To: PO Box 307 Valdez, AK, United States, 99686
System Description: Valdez AK - 911 Technology Refresh	
Client Contact: Mr. Matt Osburn	
Contact Phone: (907) 834-3453	Ship To: 212 Chenega Ave Valdez, AK, United States, 99686
Contact Email: mosburn@ci.valdez.ak.us	
Expiration Date: 10/25/2019	
Presented By: Steve Angell	

Project Products & Services

TriTech Implementation Service Fee(s)

TriTech 911 Implementation Service Fee(s)	Unit Price	Qty	Total Price
911 Call Taker Position Setup and Testing (per workstation)	\$900.00	3	\$2,700.00
911 End User Training (up to 10 students)	\$1,200.00	1	\$1,200.00
911 Network Consultation Services	\$28,000.00	1	\$28,000.00
911 Supervisor Training (up to 10 students)	\$1,400.00	1	\$1,400.00
CPE Backroom Installation and Testing (Small Implementation up to 4 positions)	\$23,400.00	2	\$46,800.00
Project Management 911 (Small Implementation 1-4 Positions)	\$15,400.00	1	\$15,400.00

TriTech 911 Implementation Service Fee(s) Subtotal: \$95,500.00

TriTech Implementation Service Fee(s) Total: \$95,500.00

Project Related Fee(s)

Product Name	Unit Price	Qty	Total Price
Estimated Travel Expenses (To be billed as incurred)	\$18,000.00	1	\$18,000.00
Shipping	\$1,644.38	1	\$1,644.38
System Integration Fee	\$5,646.00	1	\$5,646.00

Project Related Fee(s) Total: \$25,290.38

Hardware

Product Name	Unit Price	Qty	Total Price
System Hardware - Host 1	\$39,215.40	1	\$39,215.40
System Hardware - Host 2	\$15,597.20	1	\$15,597.20

Hardware Total: \$54,812.60

Annual Maintenance Fee(s) (Year 1)

Product Name	Support Level	Total Price
System Hardware - Host 1		\$6,509.96
System Hardware - Host 2		\$2,247.78

Annual Maintenance Fee(s) (Year 1): \$8,407.43

Continuous Upgrade Fee(s) (Year 1): \$350.31

Annual Maintenance Fee(s) (Year 1) Total: \$8,757.74

Project Total: \$184,360.72

Estimated Sales Tax: (State: at %)	Taxable sales: \$0.00	Subtotal: \$184,360.72
		Sales Tax Amount: \$0.00

Quote Total: \$184,360.72

Optional Items

Product Name	Unit Price	Qty	Total Price
Optional Spares	\$854.05	1	\$854.05
Optional Spares - includes integration fee and shipping	\$5,375.76	1	\$5,375.76

Summary Information & Project Notes

Placeholder for SOW.

Terms and Conditions

Payment terms are as follows

50% of all Software, Services, Support and fixed travel fees are due at time of order -and- 50% of all Software, Services, Support and fixed travel fees are due upon installation or completion of services (whichever comes later).

Travel costs will be billed as incurred.

100% of Hardware amount will be invoiced upon acceptance of this quote and is due within 30 days.

Software License Terms:

The annual Software Support Services for the TriTech Software licenses are provided for a period of twelve-months from the Installation date and shall be governed by the existing Software support Agreement currently in effect between TriTech and Client. Support fees will be prorated at renewal of the existing support term to adjust to the term to be co-terminous with the existing support agreement term.

Training Terms:

In the event Client cancels a training course scheduled to be conducted on-site at Client's premises, TriTech shall be entitled to reimbursement of any fees TriTech may incur associated with cancellation of travel and lodging for such training course.

TriTech reserves the right to assess \$1,000 cancellation fee for the training classes that are cancelled any later than 5 business days prior to the first day of the class, plus any additional fees or charges associated with the cancellation and rebooking of the airline tickets and other travel arrangements.

TriTech reserves the right to assess 25% of the services fee, up to \$1,000 as cancellation fee for any remote, or onsite installation services work that are cancelled by the Client at no fault of TriTech any later than 5 business days prior to the date of performing the work. This may include the services that are cancelled or rescheduled due to the client's infrastructure not meeting the minimum requirements for the installation, lack of preparation of the site based on TriTech's documentation, issues with remote connectivity, or other barriers that result in the work being cancelled.

Sales Tax:

Any estimated sales and/or use tax has been calculated as of the date of quotation and is provided as a convenience for budgetary purposes. TriTech reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing, at the then current rates. Your organization must provide TriTech with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction, when your order is placed, if you are exempt from sales tax.

General Terms:

The items in this quotation are based upon meetings and communications with the Client and unless attached to a contract form the entirety of the deliverables from TriTech.

All travel and out-of-pocket expenses will be invoiced as incurred, at actual cost, as they are not included in this quotation.

The scope of Deliverables for this order will be limited to the Software, Services, and Support and Maintenance that is explicitly listed herein for the listed quantities.

This order provides Software licenses as well as required deployment services only for the environments that are explicitly listed herein (Production, Test, Training, Disaster Recovery, etc.). These software licenses do not apply to any other existing environments, or environments that may be implemented in the future. Except as expressly identified in this Quotation as a line item to be provided by TriTech, all required computer hardware, third party system/database software, peripherals, network components and third party items shall be provided by the Client. All such Client provided third party items must meet TriTech's recommended specifications.

Changes in the scope of certain components of the System may impact the cost and timelines for other areas of the Project.

All services will be performed during normal business hours, unless otherwise stated in this quotation for specific service deliverables.

Deployment and implementation of TriTech Software and Services are based upon Client's provision and compliance with TriTech's System Planning Document.

TriTech reserves the right to adjust this Quotation as a result of changes including but not limited to project scope, deliverables (TriTech Software, or third party software or hardware, including changes in the hardware manufacturer's specifications), services, interface requirements, and Client requested enhancements.

Installation Services will be performed based on the quantities that are listed in this quotation, and as listed for each environment. One installation line item does not include installation services in multiple environments.

Quotation Issued by: Steve Angell Email: steve.angell@centralsquare.com Phone: (858) 799-7309	<u>Send Purchase Orders To:</u> TriTech Software Systems c/o CentralSquare Technologies 1000 Business Center Drive Lake Mary, FL 32746 Or Email: tritechquotes@centralsquare.com Or Fax: (407) 304-3914
	<u>Remit Payments To:</u> TriTech Software Systems PO Box # 203223 Dallas, TX 75320-3223

Accepted for Client

By signing below, you are indicating that you are authorized to obligate funds for your organization. To activate your order, check the appropriate box below and, either, (i) attach a copy of this quotation to your purchase order when it is remitted to TriTech, or, (ii) if no additional authorizing paperwork is required for your organization to accept and pay an invoice, sign below and fax this quotation to 1-407-304-3914 or email to tritechquotes@centralsquare.com to indicate your acceptance.

☐ Purchase Order required and attached, reference PO# _____ on invoice.

☐ No Purchase Order required to invoice.

Please check one of the following:

☐ I agree to pay any applicable sales tax.

☐ I am tax exempt. Please contact me if TriTech does not have my current exempt information on file.

Client Agency/Entity Name

Client Authorized Representative

Title

Signature Client Authorized Representative

Date