

## PURCHASE AND SALES AGREEMENT

This Purchase and Sales Agreement (the “**Agreement**”) is entered into effective as of \_\_\_\_\_ 2019, by and between **Stageline Mobile Stage Inc.** (“**Seller**”) and **City of Valdez.** (“**Buyer**”).

**WHEREAS** Seller designs and manufactures mobile stages;

**WHEREAS** Buyer wishes to purchase a mobile stage from Seller, which wishes to sell a mobile stage to Buyer, the whole subject to the terms and conditions hereinafter detailed;

**NOW, THEREFORE, SELLER AND BUYER AGREE AS FOLLOWS:**

1. **Preamble.** The Preamble hereof forms an integral part of this Agreement as if herein recited at length in full.

2. **Purchase of Stage.** Buyer agrees to buy from Seller, which agrees to sell to Buyer, the mobile stage, additions, attachments and accessories described in the Sales Quote and or Purchase Order, attached hereto in Annex A, (collectively the “**Stage**”), the whole subject to the terms and conditions hereinafter detailed.

3. **Purchase Price.** The price (the “**Price**”) to be paid under this Agreement and the payment terms are clearly detailed on the Invoice, attached hereto in Annex B. Buyer's obligation to pay the Price in full and all other amounts payable to Seller hereunder shall be absolute and unconditional. Buyer shall be solely responsible for the payment of all taxes, licenses, tariffs, registration fees, permits and all other fees and assessments in connection with Buyer's purchase, ownership, transportation, training and use of the Stage.

4. **Terms and Condition of Sale.** The sale of the Stage will be subject to all of the provisions of this Agreement. If there are any inconsistencies between this Agreement, on the one hand, and any terms and conditions of Buyer, on the other, including without limitation terms and conditions on Buyer's purchase orders, this Agreement shall govern.

5. **Delivery.** Subject to payment in full of the Price, pick up of the Stage will be on a date mutually agreed between Seller and Buyer, E.X.W. Seller's factory or warehouse located in the city of L'Assomption, Quebec, Canada. At the request of the Buyer, Stageline will make the necessary arrangements for the transportation of the stage to the location agreed upon, as well as cargo insurance on behalf of the Buyer. Buyer shall be responsible for the payment of all freight, transportation, insurance, shipping, storage, handling, demurrage or similar charges. Risk of loss or damage to the Stage shall pass to Buyer upon delivery of the Stage by Seller.

6. **Title.** Title to the Stage shall pass to Buyer upon payment in full of the Price and execution of this Agreement by Buyer.

7. **Limited Warranty.** Seller represents and warrants that the Stage will be free from material defects in workmanship and labor for a period of one (1) year from the date of delivery. Seller shall be solely responsible for the cost of all warranty parts and labor. No warranty is given by Seller with respect to fabrics, tires or rubber roof seals. **If there is a manufactured flaw with the rubber seals, Seller will cover this in the first year of ownership (subject to paragraph 8 below).** The warranty does not cover transportation charges and expenses for the Stage or any person, including the employees of Seller and Buyer, nor does the warranty cover hotel accommodation and related expenses. The express warranties set forth in this Agreement are the only warranties with respect to the stage, and the remedies set forth herein are buyer's exclusive remedies in the event of a breach of such warranties. Seller hereby disclaims all express and implied warranties that are not specifically contained in this Agreement, including without limitation the implied warranties of merchantability and fitness for a particular purpose. Seller shall not be liable for any incidental or consequential damages or any nature resulting, directly or indirectly, from any breach of such warranties, either before or after the delivery of the stage.

8. **Warranty Repair.** Buyer shall give Seller an immediate detailed written report (with photographs, drawings and depictions) by email of any mechanical breakdown or problem with the Stage, whether or not the mechanical breakdown or other problem is covered by Seller's limited warranty. If the problem is covered by Seller's limited warranty, Seller will attempt to assist Buyer's technician by email or telephone to resolve the problem. If Buyer and Seller are unable to resolve the warranty problem in this manner, as soon as reasonably practicable, Seller, in its sole discretion, will either: (a) send its own technician to the site of the Stage to perform warranty repairs, or (b) give Buyer written authorization to have the Stage repaired by a third party.

9. **Seller's Confidential Information.** Buyer represents, warrants and agrees that Buyer and Buyer's owners, shareholders, directors, officers, employees, agents, representatives, attorneys, affiliates, predecessors and successors ("**Related Persons**") will keep confidential the features of any equipment, patterns, designs, drawings, production or engineering data, or other technical, confidential or proprietary information related in any way to the Stage which may be provided by Seller to Buyer or any of its Related Persons from time to time. All such confidential and proprietary information will be used by Buyer and its Related Persons only for the purpose of utilizing the Stage purchased by Buyer hereunder. At no time will Buyer or any of its Related Persons disclose such confidential or proprietary information to third parties, or use such confidential or proprietary information for any purpose other than utilizing the Stage purchased hereunder, without Seller's prior written consent.

Upon written request from Seller from time to time, Buyer and its Related Persons will return to Seller all such confidential and proprietary information, and copies thereof, or dispose thereof as Seller directs.

10. **Modifications and Improvements.** In the event of any modification or improvement by Seller in respect of the Stage, Seller, in its sole discretion, may provide Buyer with technical or instructional bulletins ("**Bulletins**") from time to time. Buyer hereby agrees to comply with all Bulletins. The cost of compliance with the Bulletins shall be Seller's sole responsibility in the event the Bulletins pertain to safety factors or Buyer's sole responsibility in the event the Bulletins pertain to the installation, operation or maintenance of the Stage. If Buyer fails for any reason to comply with any Bulletins pertaining to safety factors, then, all

warranties set forth in this Agreement in respect of the Stage shall be deemed *ipso facto* null and void and of no further force or effect.

11. **Training.** Seller has developed a specific training program for the equipment purchased and warrants the availability of a specialized technician (hereinafter the "Trainer") to convey the training. As a condition precedent to the enforceability of the limited warranties provided in this Agreement, before using the Stage, and continuing at all times during the warranty period on the Stage, Buyer will ensure that at least two (2) of its technicians (hereinafter the "Qualified Persons") have been trained and certified by Seller to operate and use the Stage and that the Qualified Persons have all appropriate permits and licenses to operate and use the Stage, and that the Stage will be used exclusively by or under the direct supervision of Qualified Persons. All training of Buyer's technicians shall be at Buyer's sole cost, either at Seller's facility or at another location acceptable to Seller. Buyer shall be solely responsible for all expenses of the trainer and of the technicians in training. In addition, for training that takes place away from Seller's facility, Buyer shall pay all expenses of Seller's instructors, including without limitation flat daily rate for voyaging salary, travel, per diem, hotel and ground transportation.

12. **Inspection and Maintenance Policy.** Buyer acknowledges that the Stage is comprised of two (2) principal structures; namely: (a) the trailer (the "Trailer"), which includes, without limitation, the steel or aluminum frame upon which the Stage is manufactured, the motor that operates the lifting system, the suspension system, the axles, the braking system and the tires; and (b) all other aspects of the Stage (the "Functional Structure"). Buyer agrees, represents and warrants that it shall fully inspect and maintain the Stage on a timely and on-going basis, same to include, without limitation, the following:

(a) Buyer agrees, represents and warrants that it shall fully inspect and maintain the Trailer at least one (1) time per year, or more often if circumstances warrant, by fully qualified and licensed mechanics and in conformity with all laws that are applicable in the circumstances to such inspection and maintenance; and

(b) Buyer agrees, represents and warrants that it shall fully inspect and maintain the Functional Structure at least one (1) time per year or more often if circumstances warrant, in accordance with the specifications and standards that are established by Seller from time to time.

With regard to the foregoing inspections and maintenance, moreover, Buyer shall, on a timely basis, accurately complete and return to Seller all inspection and maintenance forms issued by Seller to Buyer.

Failure by Buyer to comply with any of the foregoing provisions shall *ipso facto* nullify and void the limited warranty granted to Buyer under this Agreement.

13. **Use of Stage.** Buyer acknowledges that the Stage comprises specialized and complex equipment, and that the transportation, installation, set-up, operation, use, de-installation and storage of the Stage require technicians with specialized knowledge and training. Buyer, therefore, hereby represents and warrants to Seller that at all times commencing from the delivery of the Stage to Buyer the Stage will be transported, installed, set up, operated, used, de-installed and stored in accordance with all requirements of Seller's most current operations manual (the "Operations Manual") exclusively by Qualified Persons.

14. **Alterations/Modifications Prohibited.** Buyer hereby represents and warrants to Seller that Buyer shall not under any circumstances whatsoever, unless it has received the prior express written authorization of Seller, alter and/or modify the Stage in any manner whatsoever, including, without limitation, alter and/or modify any part of the Stage that will affect or will likely affect the structural integrity of the Stage to the slightest degree.

15. **Nullification of Limited Warranty.** In addition to any other provision of this Agreement dealing with the same subject matter, in the event that any of the provisions of this Agreement entitled "Use of Stage" or "Alterations/Modifications Prohibited" or "Warranty Repair" are breached by Buyer, the Limited Warranty granted to Buyer under this Agreement shall *ipso facto* become null and void and without any further effect.

16. **Intellectual Property.** Seller is the exclusive owner of the «STAGELINE», «STAGEVAN», «SL Series», and «SAM Series» trademarks and all other trademarks, service marks, logos and trade names associated with Seller's products (collectively, "Marks"), all good will connected with the Marks, and all designs, patents, technology, know-how, copyrights, and other intellectual property related to the Stage (collectively, «Intellectual Property»). Buyer acknowledges and agrees that Buyer has no right, title or interest in or to the Marks or the Intellectual Property. Neither Buyer nor any of Buyer's Related Persons shall directly or indirectly do any of the following without the prior written consent of an authorized officer of Seller: (a) use the Marks or Intellectual Property; or (b) disclose the Marks or Intellectual Property to any third persons; or (c) copy the Marks or Intellectual Property; or (d) use any marks, technology or intellectual property that are confusingly similar to the Marks or the Intellectual Property; or (e) remove or modify Seller's Mark and logo on the Stage. Buyer shall provide photographs of the Stage to Seller in road and open positions, and shall permit Seller or its representative to photograph the Stage, and Buyer hereby grants to Seller an unconditional, irrevocable non-exclusive right and license to use photographs and depictions of the Stage for promotional purposes without any additional consideration or amounts payable to Buyer.

17. **Termination of Agreement.** Seller shall have the right to suspend its performance and terminate this Agreement immediately upon written notice to Buyer, if prior to payment in full of the Price, Buyer shall become insolvent or bankrupt, make a general assignment for the benefit of, or enter into any arrangement with, any creditor, or if a petition is filled in respect of Buyer under any bankruptcy, insolvency or similar law. Should Seller terminate this Agreement as aforesaid, (a) Seller shall be entitled to retain all amounts received from Buyer, with no obligation to return any portion of such amounts to Buyer; (b) Buyer shall immediately return the Stage to Seller; and (c) Buyer shall have no rights of any nature whatsoever in respect of the Stage.

If Buyer decides to terminate this agreement, Seller shall be entitled to retain all amounts received from Buyer, with no obligation to return any portion of such amounts to Buyer and Buyer shall have no rights of any nature whatsoever in respect of the Stage.

18. **Indemnification by Buyer.** Buyer agrees to indemnify, defend and hold harmless Seller, and Seller's shareholders, directors, officers, employees, agents and representatives, from and against any and all liabilities, losses, damages, injuries, costs, expenses, actions, claims, suits, demands, legal proceedings, assessments and similar matters, including without limitation reasonable attorneys' fees, resulting from or arising out of any failure by Buyer to fulfill any of its obligations under this Agreement, or any act or omission of Buyer or any of Buyer's agents or representatives in respect of the Stage.

19. **Indemnification by Seller.** Seller agrees to indemnify, defend and hold harmless Buyer, Buyer's principals, and their respective shareholders, directors, officers, employees, agents and representative from and against any and all liabilities, losses, damages, injuries, costs, expenses, actions, claims, suits, demands, legal proceeding, assessments and similar matters, including without limitation reasonable attorney's fee, resulting from or arising out of any failure by Seller to fulfill any of its obligations under this Agreement, or any act or omission of Seller or any of Seller agents or representatives in respect of the Stage.

20. **Force Majeure.** If either party cannot perform any obligation hereunder (other than a payment obligation) by reason of circumstances beyond such party's reasonable control, including without limitation, fire, flood, natural disasters, acts of God, war, civil commotion, labor unrest, strikes, laws or regulations, then the party affected will be excused from such performance (other than a payment obligation) on a day-to-day basis to the extent of such interference, and the other party likewise will be excused from performance of its obligations hereunder; provided the party affected shall use reasonable efforts to remove such causes of non-performance.

21. **Miscellaneous.**

(a) **Notices.** All notices hereunder shall be given in writing to the address of the other party appearing at the end of this Agreement, and shall be deemed delivered: (i) upon receipt if by overnight courier or personal delivery, or (ii) seventy-two (72) hours after being mailed, registered or certified, postage prepaid, return receipt requested. Either party may change its address by written notice hereunder.

(b) **Applicable Law; Severability.** This Agreement shall be governed by the laws of the Province of Quebec, Canada. Any provision of this Agreement which may be prohibited by or otherwise held invalid, void, or unenforceable under such law shall be ineffective only to the extent of such prohibition or invalidity and shall not invalidate or render ineffective any of the remaining provisions hereof. This Agreement shall not be construed for or against either party on the basis that one party drafted the Agreement or any provision hereof.

(c) **Non-Waiver.** The failure of either party to exercise any rights in respect of any breach or alleged breach of this Agreement by the other party shall not constitute a waiver of said breach or of any provision of this Agreement, and a failure to promptly exercise any right hereunder shall not be deemed as a waiver to exercise such right in the future.

(d) **Exclusion of U.N. Convention.** The parties specifically exclude the application of each and every provision of the United Nations Convention on Contracts For The International Sale of Goods (Vienna Convention, April 11, 1980) with respect to each and every term and condition of this Agreement.

(e) **Successors.** The covenants, agreements, terms and conditions contained in this Agreement shall be binding upon and inure to the benefit of the heirs, executors, administrators, successors and assigns of the respective parties.

(f) **Arbitration; Attorneys Fees.** Any controversy, claim or dispute between the parties arising out of or relating to this Agreement, shall be settled finally by binding arbitration in Montreal, Quebec, Canada, before one arbitrator pursuant to the commercial arbitration rules of the International Chamber of Commerce. The prevailing party in the arbitration or any other legal proceeding between the parties shall be entitled to recover all of its expenses from the non-prevailing party, including without limitation the reasonable fees of attorneys and experts.

(g) **Compliance with Laws.** Buyer will have the sole responsibility for complying with all governmental laws, regulations, rules and orders with regard to Buyer's purchase and use of the Stage, including without limitation in respect of exporting the Stage from Canada and importing the Stage into any other country.

(h) **Headings.** All paragraph headings in this Agreement are for convenience only and shall not be a part of the Agreement.

(i) **Entire Agreement of the Parties.** This Agreement (including the exhibits attached hereto) constitutes the entire Agreement of the parties and supersedes any and all prior agreements, oral or written, between the parties hereto with respect to the subject matter hereof. This Agreement is intended by the parties as a final expression of their agreement with respect to the subject matter hereof and therefore this Agreement shall not be contradicted by evidence of any prior agreement or contemporaneous oral agreement.

(j) The parties further intend that this Agreement constitutes the complete and exclusive statement of its terms and that no extrinsic evidence whatsoever may be introduced in any judicial or arbitration proceeding, if any, with regard to this Agreement. Each party hereto acknowledges that no representations, inducements, promises or agreements, oral or otherwise, have been made by any party, or anyone acting on behalf of any party, which is not embodied herein, and that no other agreement, statement, or promise not contained in this Agreement shall be valid or binding. Any modification of this Agreement will be effective only if it is in writing signed by both parties to this Agreement.

(k) **Counterparts; Email Signatures.** This Agreement may be executed in counterparts and all such executed counterparts shall constitute one (1) Agreement binding on each of the parties notwithstanding that not all the parties are signatories to the original or to the same counterpart. Email signatures shall be binding and the parties agree to provide the other party with original signatures within five (5) days of the email reception.

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement as of

**JERECO STUDIOS INC.**

**STAGELINE MOBILE STAGE INC.**

Per: \_\_\_\_\_

Per: \_\_\_\_\_

Pierre Luc Rompre  
Commercial Director

\_\_\_\_\_  
Date MM/DD/YYYY

\_\_\_\_\_  
Date MM/DD/YYYY



Address:

Address:

City of Valdez  
212 Chenega Ave.  
P.O. Box 307  
Valdez AK 99686

700 Marsolais  
L'Assomption, QC J5W 2G9, Canada

## Annex A -Stage Quote and or Purchase Order

Stageline SL100		Sales Quote 2018	
21-Dec-18		City of Valdez, AK	
Stageline SL100 Mobile Stage		Rev 3	
Phase Size	24' x 32'		
Wind Resistance	115 mph without windwalls		
Trailer Weight	5,000 lb		
			
		<b>Standard Equipment *</b> \$ 122,500 <b>Options &amp; accessories</b> \$ 33,935 <b>Transport &amp; Training</b> \$ 21,390 <b>Sub-Total</b> \$ 177,825 <b>Discount</b> \$ -7,825 <b>Total</b> \$ 170,000 <small>All prices are in USD</small> <small>Taxes not included (if applicable)</small> <small>Payment terms: 30% to confirm, balance prior to shipment</small>	
		<b>Approval</b> Date: _____ Signature: _____ Name: _____ City # (if applicable): _____	
<b>STANDARD EQUIPMENT *</b>			
<b>ROOF STRUCTURE &amp; RIGGING</b>			
4 Built-in trusses / aluminum 2" diameter tube trussing 1/4 Built-in rigging points - 4 movable rigging brackets included Rigging bar / 1/4" - spans 2 rigging points from left to right 2 side overhung rigging beams 0" Rigging points in front of corner posts 4 Aluminum corner posts Fiberglass roof added and wrapped around structure - black roof Rigging load capacity tested at twice the working load Total roof load capacity with sound wings Galvanized steel columns - one on each side		Compatible with industry clamps Capacity: up to 1,500lb Capacity: 30 lb / ft Capacity: 1500 lb per side Capacity: 1500 lb per side Added roof stability and safety 11,600 lb System safely holds staged loads	
<b>HYDRAULICS</b>			
Double mast lifting mechanism (for a fully hydraulic set up of the stage, roof, sound, lighting and other equipment) High power integrated hydraulic system 4 Hydraulic stabilizers / stage levels from 2' 6" to 4' 3" Vertical support capacity (each): 15,000 lb Lateral support capacity (each): 2,000 lb Gas engine		Lifting Capacity: 3,000 lb - balanced load Equipped with safety valves on all cylinders No locks required No other power source required	
<b>STAGE</b>			
Plywood, black finish, non slip / quick leveling legs Multifunctional extruded aluminum deck edges Guardrails (stage model) / aluminum Support brackets built-in for Stageline platforms Aluminum stairway - 7 steps - adjustable - 30" wide - with handrails 4 LED work lights		24' x 32' To install decks, exits, guardrails & staircases 5 x 5' 6" x 2 x 2' 6" Full perimeter 2 in the roof, 2 on the chassis	
<b>TRAILER</b>			
Drawbar with pintle eye 2 Leaf spring axles 4 Tires Electric brakes on all wheels Emergency break away system Storage compartment Spare wheel / full-size tire / integrated storage 2 Storage bumpers 10 Equipment tie-downs Storage weight capacity Storage space capacity		Capacity: 14,000 lb 6.40 in (16") DOT requirement 14" x 16" x 30" Protects structure 2,208 Kg (5,000 lb) 23' 10" x 9' 6" x 3' 6" = 730 ft <sup>3</sup>	
<b>STANDARDS &amp; CERTIFICATIONS</b>			
Applicable regulations Vertical load Wind resistance Certificate stamped by professional engineers All technical documents supplied 24/7 service support - +1(800) 267-8243		IBC, SAE, DOT, NFPA, CEC, HSC & CWS Roof: 7.18 kPa (150 psf) / Roof: 1 kPa (20 psf) 115 mph without windwalls 77 mph with windwalls	
Stageline Mobile Stage Inc.		Page 1/3	



Stageline SL100	City of Valdez, AK	Sales Quote 2018
21-Dec-18		Rev 3
OPTIONS & ACCESSORIES		

		UNIT/	Price (USD)		Quantity	
		SCHEM				
<b>A WINDWALLS - SHORTS</b>						
a1	Upstage fire retardant windwall - 4' long x full height (with doors) (under aluminum track system for easy installation) - black	VH/VL	\$ 4,200	1	\$	4,200
a2	Backdrop - 24' x 12' - black		\$ 1,250			
a3	Downstage windwall extensions - 12' 3" x 12' (with doors) - (Set of 2) - black		\$ 2,300			
a4	Skirting - 42' x 4' - black	VH/VL	\$ 1,250	1	\$	1,250
a5	Skirt extension - 9' 6" - black		\$ 295			
* For options a1 to a5, select material - also available in grey - full theater display						
<b>B SOUND WINGS &amp; RIGGING</b>			Price (USD)		Quantity	
b1	Extension platform (black non-slip) & accessories - 4' x 8' - (sugg'd qty: 4)		\$ 590	4	\$	2,360
b2	Guardrail (platform model) / aluminum - 2' 8" - (sugg'd qty: 8)		\$ 180	8	\$	1,440
b3	Reinforced flyways with line array and screen rigging points (set of 2)		\$ 1,750	1	\$	1,750
b4	FOH pipes - capacity: 750 lb - (set of 2)		\$ 1,300			
b5	Movable rigging tractors - (set of 2)		\$ 150	1	\$	150
b6	2 Cylinder locks (corner post substitute)		\$ 500	1	\$	500
<b>C BANNER SUPPORTS</b>			Price (USD)		Quantity	
c1	Roof-top banner support posts - 32' x 4'		\$ 725	1	\$	725
c2	Banner framing bars		\$ 450	1	\$	450
c3	Lateral banner supports - 8' x 12' 10" - includes pulley rigging points for retractable banner system		\$ 800	1	\$	800
c4	Lateral bars at stage level / keeps lateral banners taut		\$ 900	1	\$	900
<b>D UPSTAGE DECK UPGRADE -</b>			Price (USD)		Quantity	
d1	3 Extension platform & accessories - 4' x 24'		\$ 2,570			
d2	8 Guardrails (platform model) / aluminum - 2' 8"		\$ 1,440			
d3	Stracing system for extension platform		\$ 810			
d4	Windwall to cover increased area		\$ 540			
<b>E HYDRAULICS</b>			Price (USD)		Quantity	
e1	Hydraulic quick connectors		\$ 450	1	\$	450
e2	Electric motor, 1 hp, 110 V, hydraulic connections and pump for dual power (steel storage compartment included)		\$ 2,500	1	\$	2,500
e3	Safety cut off switch		\$ 675	1	\$	675
<b>F REVERSIBILITY</b>			Price (USD)		Quantity	
f1	Header to receive windwalls on downstage roof panels		\$ 300	1	\$	300
f2	Hardware to receive flyways, lateral banners and FOH pipes on upstage roof panels		\$ 2,150	1	\$	2,150
<b>H TRAILER HITCH</b>			Price (USD)		Quantity	
h1	Gooseneck / hinged for 5th wheel hookup (instead of drawbar with pintle eye)		\$ 2,100	1	\$	2,100
h2	Gooseneck / ball hitch hookup (instead of drawbar with pintle eye)		\$ 2,100			
h3	Ball hitch (attachment only)		\$ 1,500			
h4	Drawbar / pintle hitch (in addition to gooseneck)		\$ 2,400			
h5	Hydraulic foldable gooseneck for hinged or ball hitch (instead of drawbar with pintle eye)		\$ 5,500			
<b>I ACCESSORIES</b>			Price (USD)		Quantity	
i1	Aluminum stairway - 7 steps - adjustable - 30" wide - with handrails		\$ 1,500	1	\$	1,500
i2	Loading ramp / aluminum - 2' x 12'		\$ 1,325			
i3	Loading ramp / aluminum - 4' x 12'		\$ 2,300			
i4	ADA lift - up to 5' - 600 lb max load - portable - access from all sides		\$ 6,750			
i5	Extension platform (black non-slip) & accessories - 4' x 8'		\$ 590			
i6	Extension platform (black non-slip) & accessories - 4' x 4'		\$ 800			
i7	Guardrail (platform model) / aluminum - 2' 8"		\$ 180			
i8	Guardrail (stage model) / aluminum - 2' 8"		\$ 190			
i9	Guardrail (stage model) / aluminum - 2' 8"		\$ 320			
i10	Guardrail (stage model) / aluminum - 5 x 2' 8" = 2 x 2' 8"		\$ 1,300			
i11	Quick shelter, polyester roof and walls - 8' x 8'		\$ 1,800			
i12	Quick shelter, polyester roof and walls - 10' x 10'		\$ 1,800			
i13	Storage compartment / steel - 14' x 10' x 36"		\$ 775			
i14	Underfloor storage system for options and accessories		\$ 2,500	1	\$	2,500

Stageline SL100	City of Valdez, AK	Sales Quote 2018
21-Dec-18		Rev 3

OPTIONS & ACCESSORIES			
J	LIGHTING & SOUND	Price (USD)	Quantity
J	Basic lighting package 8 x LED Par64 Par cans - DMX controllable - 1 x DMX lighting controller, all clamps, plugs and cables	\$ 4,500	1 \$ 4,500
J	Basic sound system 2 x active 550 watt 2 way PA speaker system with stands & cables / 1 x 6 channel analog mixer with cables, 2 x unidirectional microphones with stands & cables	\$ 3,500	
J	Power distribution - portable - 50 amp for basic sound and lighting package	\$ 3,300	
J	Generator - portable 4,500 watt - powers sound and lighting (65 db 24")	\$ 4,000	
J	Road Case - optional: Basic lighting package	\$ 975	1 \$ 975
J	Basic sound system package	\$ 1,000	
J	Basic lighting and sound system package	\$ 2,450	
K	TRAILER GRAPHICS	Price (USD)	Quantity
K1	Logo only	\$ 700	
K2	Full graphic trailer wrap - (2 x (24' 7" x 7' 2") - 2 x (6' 11" x 7'))	\$ 3,675	
	Customized screen banners - printed graphics - 4 color process		
K3	Roof-top header banner - 24' x 2' 10"	\$ 975	
K4	Roof-top header banner - 32' x 2' 10" - spans lateral banners	\$ 1,300	
K5	Lateral banners - 6' 8" x 10' 8" (Set of 2)	\$ 1,045	
K6	Rear banner - 22' 4" x 12' 11" - installs full size, with or without backdrop <small>*available in vinyl or fabric only</small>	\$ 2,725	
L	MISCELLANEOUS	Price (USD)	Quantity
L	Misc_1	\$ 0	
L	Misc_2	\$ 0	
Total for Options & Accessories		\$	33,935

SERVICES			
	SERVICES	Price (USD)	Quantity
m1	Trailer shrink wrap	\$ 700	
m2	Transport - to City of Valdez	\$ 12,750	1 \$ 12,750
m3	Transport to Champlain, NY - includes customs paperwork	\$ 1,200	
m4	Training course - 3 day comprehensive (subject to options chosen) - maximum 4 technicians	\$ 2,440	1 \$ 2,440
m5	Trainer expenses - to, in & from training site (n/a when training given at Stageline)	\$ 6,200	1 \$ 6,200
Total for Services		\$	21,290

TRANSPORTATION, TRAINING AND TRAINER'S EXPENSES WILL BE INVOICED SEPARATELY.

Prices & specifications subject to change without notice		Stageline SL100 - Sales Quote 2018
 Costs related to transportation, training and trainer expenses (travel, accommodation and per diem) not included. 8100 L'Assomption, Quebec, Canada Stageline Mobile Stage Inc. 150 Marsadek Street, L'Assomption, Quebec, Canada J8W 2G8		Tel: (438) 888-1843, Fax: (438) 888-1711 <a href="http://www.stageline.com">www.stageline.com</a>

**Annex B -Invoice**