

WesTek Marketing - Stancil Upgrade Proposal

Valdez Police Department

Stancil Logging Recorder System Upgrade

Customer:

Valdez Police Department
Valdez, AK

Effective Date: 2-Aug-18
Representative: Jesse Enfield
Proposal #: J080218-1



Stancil

Stancil System Upgrade with Motorola Digital Trunk Radio Integration

Part Number / Description

Stancil Digital Recording System upgrade-replacement configured with hardware for 8 analog recording channel inputs. And licensing for 4 analog channels. Includes single 500GB SSD, DVD-RW optical drive, network archive utility and license, Intel Core I5 or better processor, Microsoft Windows 10 Professional operating system, all hardware and software necessary for a complete operational system. Recorder server housed in rack-mountable 1U micro ATX computer chassis which can be expanded up to 24 channels plus IP in existing chassis. Includes one year warranty.

Public Safety \$ Upgrade Discount Proposal \$

\$8,240.00 20% \$6,592.00

Base system includes the following suite of clients:

- One concurrent user Administrative client.
- One concurrent user Status client.
- One concurrent user Reports client.
- One concurrent user Player client.
- One concurrent user Instant Recall client.
- One concurrent user ROAR (Record-On-Request) client.

As part of system upgrade, all system and client licenses will directly transfer from existing system to new upgraded system.

Notes on clients:

Clients can be used locally, on LAN connected PC workstations and/or on internet connected PC workstations.

Concurrent User licenses can be loaded on as many PC's as desired and used on any of those PC's. The limitation is that the number of users who can log on to that type of client at the same time will be limited to the number of that type of

license installed on the Recorder Server. Any Concurrent User client logged on at the Recorder server counts as one of the licensed Concurrent Users. No clients must necessarily be running on Recorder Server nor must the Recorder Server be logged on to Windows for the core system functions and remote clients to be fully operational and functional.

Universal audio studio plugin interface.	No Charge	N/A	No Charge
Playlists, direct email & direct CD/DVD burning.	No Charge	N/A	No Charge
Add VoIP recording interface with 14 VoIP recording channels.	\$8,940.00	20%	\$7,152.00
Add 2 Player concurrent user client licenses.	\$910.00	100%	\$0.00
Add Instant Recall concurrent user client licenses.	\$910.00	100%	\$0.00
Supply recorder server in 4U 19" high reliability chassis. Includes 2TB hot-swap RAID1 array with dual hot-swap 1TB enterprise class hard drives, Adaptec SAS hardware RAID controller, dual redundant hot-swap power supplies, Intel Xeon processor, 16GB RAM, triple mid-chassis hot-swap cooling fans. Running Windows Server 2012R2. System housed in 19" 4U x 26" deep rack-mount chassis.	\$5,500.00	20%	\$4,400.00
Network Archive storage utility and license.	No Charge	N/A	No Charge
Note, network storage is required for system archive. Network storage hardware may be supplied by customer or may be purchased as an option listed below.			

Stancil AIS Recorder Server in mid-tier server chassis. Includes hot-swap RAID1 redundant hard drive array with dual Western Digital 2TB enterprise class hard drives and server class SAS hardware RAID controller, Intel Xeon processor, 16GB RAM, 3 G-LAN network adapters, dual hot-swap power supplies, triple hot-swap mid-chassis cooling fans, running Windows 2016 operating system, housed in 19" rack-mount chassis. Includes one year warranty.	\$6,800.00	20%	\$5,100.00
Motorola MCC7500 SDK Motorola License for integration to one Motorola AIS server. <i>Note: This is pass-through pricing from Motorola and is non-discountable.</i>	\$57,500.00	N/A	\$57,500.00
Stancil AIS integration license & software. Includes 8 talk paths. <i>Note: This item is non-discountable.</i>	\$36,800.00	N/A	\$36,800.00
Stancil AIS recording, 8 additional talk paths. <i>Note: This item is non-discountable.</i>	\$2,242.50	N/A	\$2,242.50
P25 transcoder.	\$1,000.00	20%	\$800.00
Installation. Includes all labor, travel, miscellaneous materials and expenses. Does not cover materials and services to be provided by other vendors. Pricing assumes correct connectivity with Motorola AIS server with necessary data feed will be in place prior to Installation. Includes all labor, travel, miscellaneous materials and expenses. Does not	\$3,600.00	20%	\$2,880.00
Shipping costs. (heavy insured freight)	\$1,800.00	N/A	\$1,800.00
Proposal Total			\$125,266.50

Options for Archive NAS Server

Option 1

Supply 4TB desktop network storage server with four hot-swap 2TB hard drives configured in redundant RAID10 array. Includes dual G-LAN network interfaces. Installed and configured for archive storage.	\$2,190.00	20%	\$1,752.00
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Option 2

10TB NAS server. Includes eight 2TB hot-swap enterprise class hard drives configured in RAID6 array with two parity drives and hot spare, 3GB RAM, Intel dual core processor dual G-LAN network adapters and dual hot-swap power supplies. Housed in 19" rack-mount chassis.	\$5,800.00	20%	\$4,640.00
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Special Stancil Upgrade Notes:

1. All system and client licenses on existing system will directly transfer to new system at no additional cost.
2. The upgrade will include a network archive storage license and automated network archive utility which will eliminate the need to archive to DVD.
3. The upgrade will include all new current technology hardware and software.
4. The upgraded system will come with a new 1 year warranty.
5. Any amount remaining on existing system service agreement will be carried forward to the service agreement on the upgraded system following the warranty expiration.
6. In upgrade process WesTek will migrate data from existing system to new system in a manner that will provide a seamless upgrade without any data loss.

General Proposal Notes:

1. As part of the system upgrade all hardware/software components not used in the new system will become the property of the vendor.
2. Total system cost will be dependent on items selected.
3. Proposal is all inclusive with no hidden charges.
4. Proposal total does not include State, local or sales tax which will be added if applicable.
5. After 90 days from proposal date prices will be subject to change without notice. Contact Factory Representative listed below to verify pricing prior to order placement.
6. All pricing stated in US funds.
7. Payment terms: Net 30 days.

Please direct enquiries or make orders to:

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