

February 21, 2018

CITY OF VALDEZ BPO 67915 ATTN ROB COMSTOCK VALDEZ, Alaska 99686-0307

Attention: ROB COMSTOCK

RE: Quote 195356-01

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

One (1) New Caterpillar Model: 966M Wheel Loader with all standard equipment in addition to the additional specifications listed below:

STOCK NUMBER: NEW - TBD

SERIAL NUMBER: NEW - TBD

YEAR: 2018

SMU: NEW

STANDARD EQUIPMENT

POWERTRAIN - Brakes, full hydraulic enclosed wet-disc with Integrated Braking System - Brake wear indicators - Engine, CAT 9.3 - CAT Clean Emissions Module (CEM) w/ Diesel Particulate Filter (DPF), remote Diesel Exhaust Fluid (DEF) tank & pump - Fan, radiator, electronically controlled, hydraulically driven, temperature sensing, on demand - Economy Mode (for fuel reduction) - Fuel priming pump (electric) - Fuel/Water separator - Precleaner, engine air intake - Parking Brake, disk & caliper - Switch, transmission neutralizer lockout - Torque converter, locking clutch with free wheel stator - Transmission, automatic planetary power shift (4F/4R) -

ELECTRICAL - Alarm, back-up - Alternator, 145-amp brushed - Batteries (2), maintenance free 1400CCA - Ignition key; start/stop switch - Lighting system: - -2 forward roading lights (low/high beam with turn signals) - -2 rear facing working lights in hood - -2 LED position/stop/turn lights - -4 working lights on the cab - Main disconnect switch - Receptacle start (cables not included) - Starter, electric, heavy duty - Starting and charging system (24-volt) -

OPERATOR ENVIRONMENT - Air conditioner, heater, and defroster (auto temp & fan) - Beverage holders (2) with storage compartment for cell phone/MP3 player - Bucket/Work tool function lockout - Cab, pressurized and sound suppressed, (ROPS/FOPS), radio ready (entertainment) includes antenna, speakers & converter (12-volt 10-amp) - Coat hook (2) - EH Controls, lift and tilt function - EH Parking Brake - Ergonomic cab access ladders & handrails - Horn, electric - Light, two dome (cab) - Mirrors, rearview external with integrated spot mirrors - Post mounted membrane 16 switch keypad - 2 receptacles, 12-Volt - Seat, Cat Comfort (cloth) air suspension - Seat belt, retractable - Steering, speed sensing with force feedback - Sun visor, front - Wet-Arm wipers/washers front & rear, intermittent front wiper - Window, sliding (left and right sides) - Viscous mounts - COMPUTERIZED MONITORING SYSTEM -With following gauges: -- Speedometer/Tachometer -- Digital gear range indicator -- DEF (Diesel exhaust fluid) level -- Temperature: engine coolant, hydraulic oil, transmission oil - -Fuel level - With following Warning Indicators: - -Regeneration - -Temperature: axle oil, engine intake manifold - - Pressure: engine oil, fuel Pressure - Hi/Low, primary steering oil, service brake oil - - Battery voltage Hi/Low - - Engine air filter restriction - - Hydraulic oil filter restriction - - Hydraulic oil Low - - Parking brake - - DEF low level - - Transmission filter bypass - MULTI-FUNCTION MONITOR: - -7 in color LCD touch-screen display - -Rear-view camera image display (reverse travel activated) - - Machine settings & health parameters - CAT CONNECT (on-board, utilizing multi-function monitor) - Core App software to monitor & display: - -Total fuel consumption - -Average fuel burn rate - -Engine fuel consumption - -Total idle time - -Total operating hours - - Travel distance (odometer) - Basic App software to monitor & display: - - Total idle fuel - - Total operating hours, neutral - - Total operating hours with hydraulic filter in bypass -

OTHER STANDARD EQUIPMENT - Auto idle shutdown - Couplings, Caterpillar O-ring face seal - Ecology drains for engine, transmission, and hydraulics - Ether aid ready - Filters: fuel, engine air, engine oil, hydraulic oil, transmission - Fuel cooler - Grease zerks - Hitch, drawbar with pin - Hood, non-metallic power tilting - Hoses, Caterpillar XT - Hydraulic oil cooler (swing out) - Hydraulic System, load sensing - Kick out, lift & tilt, automatic (adjustable in cab) - Linkage, Z-Bar, cast cross tube/tilt lever - Oil sampling valves - Platform, window washing - Radiator grill, airborne debris - Remote diagnostic pressure taps - Service Center (electrical & hydraulic) - Sight gauges: engine coolant, hydraulic oil, and transmission oil level - Toolbox - Vandalism protection cap locks

Quote 195356-01

MACHINE SPECIFICATIONS	
966M WHEEL LOADER	361-1910
REGIONAL PACKAGE, AM-N	509-9602
STANDARD PACKAGE	506-4542
STANDARD LIFT LINKAGE	506-2533
COUNTERWEIGHT, 1000KG	367-2330
AXLES, AUTO DIFF FRONT AND REAR, ECOLOGY DRAINS, EXTREME TEMP SEALS	434-3952
2 VALVE HYDRAULICS, RIDE CONTROL	500-2558
STANDARD HYDRAULIC OIL	396-4672
COLD STARTING, (120V)	506-4546
PREMIUM LED LIGHTS	506-2541
CAB TRIM, HEATED (LHD)	505-1515
SINGLE AXIS LEVERS, 2V, LHD	495-0865
SEAT BELT, 3" W/INDICATOR	450-1592
STANDARD STEERING	372-6549
PRODUCT LINK, SATELLITE PLE631	434-0693
COOLING CORES, 9 FPI	364-9907
STANDARD FAN	506-2531
-58F ANTIFREEZE	423-2666
TIRES, 26.5R25 BRIDGESTONE VJT * L3	475-6250
STANDARD WINDOWS	493-9621
STANDARD PRECLEANER	505-1520
STANDARDAIR INLET RAIN CAP	324-8092
FENDERS, BASIC +	464-6677
NON-METALLIC HOOD	391-5800
STANDARD SOUND SUPPRESSION	422-1636
QUICK COUPLER READY	372-7403
CB RADIO READY	372-1603
RADIO, AM/FM/USB/MP3 BLUETOOTH	372-1600
POWERTRAIN GUARD	367-9030
FUSION QUICK COUPLER	310-9390
FLAT BACK HOOK	315-6309
CAT 5 YEAR / 5000 HOUR POWERTRAIN WARRANTY - TECH TRAVEL TIME AND MILEAGE NOT INCLUDED	
NEW MACHINE PREP / COLD WEATHER PREP PER SEF CA1999	
SPARE TIRE - MOUNTED	
SPARE RIM	
WHELEN AKDOT LIGHT PACKAGE	
1 PAPER SET PARTS AND SERVICE MANUALS	
FREIGHT FOB VALDEZ	
WINTER COVERS	

	NC Machinery				
Lot 3	<u>Description</u>	Spec/Make/Models	ì		<u>Total</u>
1	5.0 CY Wheel Loader	Caterpillar 966M	\$	276,535	\$ 276,535
1	Training	Operator	\$:=	\$ -
		Purchase Order To	otal		\$ 276,534.75
1	CAT Fusion Coupler	310-9390		\$235	\$235.00
1	Axles, Auto diff Front/rear, Ecology drain, ETS	434-3952		\$10,660	\$10,660.00
1	Premium LED Light Pack	506-2541		\$3,530	\$3,530.00
1	5 Year / 5000 hour powertrain warranty			\$5,750	\$5,750.00
1	Freight FOB Valdez			\$11,500	\$11,500.00
1	1 Set Fusion Blank Hooks	315-6309		\$0	\$0.00
				<u>Total</u>	\$ 308,209.75

W	Δ	R	R	Δ	N	ΓV

Standard Warranty:

1 YEAR NEW MACHINE WARRANTY - TECHNICIAN TRAVEL TIME AND MILEAGE NOT INCLUDED

Extended Warranty:

5 YEAR / 5000 HOUR CAT POWERTRAIN WARRANTY - TECHNICIAN TRAVEL TIME AND MILEAGE NOT INCLUDED

F.O.B/TERMS: VALDEZ, AK

ADDTITIONAL CONSIDERATIONS: THIS PRICING IS BASED OFF OF ALASKA DOT CONTRACT AWARD CA1999. THIS IS A PIGGYBACK ORDER OFF THAT CONTRACT.

Accepted by	on
	Signature

We wish to thank you for the opportunity of quoting your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Steven Fisher Machine Sales Representative Cell: 907-748-7540 SFisher@NCMachinery.com