

Application Form

Profile

Grant

First Name

Uren

Last Name

Email Address

Valdez Mailing Address (PO BOX # or HCI BOX #)

453 Tonsina

Home Address

City

Primary Phone

Alternate Phone

Suite or Apt
State

Postal Code

Samson Tug and Barge

Employer

Terminal Manager

Occupation

Which Boards would you like to apply for?

Economic Diversification Commission: Submitted

How did you learn about this vacancy? *

☒ Word of Mouth

Interests & Experience

Why are you interested in serving on a City of Valdez board or commission?

I enjoy enriching and improving communities in which I live in, and enjoy helping others achieve there goals within business. I have always wanted to be more involved in community planning, and bringing positive things to the communities I live in. As former resident of Anchorage this was difficult as a larger population takes more time to achieve such a seat. Also my family and I have been looking to move to a smaller town since we started our family, my recent appointmet as terminal manager for Samson Tug and Barge has made this a reality. I am applying for the three year term on the Commission.

Please outline your education, work, and volunteer experience which will assist you in serving on a City of Valdez board/commission.

Education- UAA business administration, marketing, management, and logistics Work- Small business owner for sportfishing, construction management for small Anchorage home remodeler, Business development at Black Gold Express (Trucking) gaining 2.2 million in sales in the first 16 months of employment Voluntering with the wounded worrior program taking wounded veterans fishing annually.

Question applies to Economic Diversification Commission

Please mark the industry sector seat for which you are applying (choose one). *

☒ Transportation

Question applies to Economic Diversification Commission

Please describe your qualifications to represent your selected industry sector.

Formal education at UAA regarding logistics and Business administration Real experience in Trucking, Barging, rail, regarding budgets, proposals, gaining market share, and expanding business. Indirect experience- former fishing guide related to extensive sportfishing small business owner for 5 years, small construction management projects, and critical path mangement experience.

Question applies to Economic Diversification Commission

Please describe your vision for the economic future of Valdez.

Although new to Valdez (Arrived July 10th) it is the ideal community my family has envisioned to live within and enjoy. Valdez for me at this time seems to be a place with extreme oppourtunity in many sectors of transpoirtation with untaped exports within Prince William Sound, and providing imports and exports supporting the North Slope. Please Note my Address, Phone number, and current employer have Changed, and can be updated accordingly if needed. Fish this season has taken much of my time to ensure a high level of perfomance to support the Silver Bay and Peter Pan plants. Please let me know if anything else is needed.

[Grant_Uren_Resume.pdf](#)

Upload a Resume or Letter of Interest

Grant E. Uren

10242 Jamestown Drive #C Anchorage AK, 99507 (907)-978-6263

Grant_uren@hotmail.com

Objective:

I am pursuing a challenging and rewarding career in business management, project management, procurement, or logistics which will allow for personal growth, healthy life work balance, and advancement by working in unison with an effective group of colleagues and management team.

Summary of Qualifications:

I am a skilled professional with creative qualities, excellent problem solving skills, and excel in developing and improving team structure. Currently I am engaged as business development, sales, and marketing for Black Gold Express. I have developed the market share for Black Gold Express significantly since my placement in this position within the Anchorage Market. Within the last year we have established a new office, and earned over a two million dollars in new revenue for the company with minimal increase in overhead and operating expenses.

I am a self-starter with the ability to excel as a team player with outstanding interpersonal communication skills, negotiation skills, and a positive forward thinking attitude.

Education and Experience:

- Big Bend College
Associates in Aviation, 2005
- Grays Harbor College
A.A. Associates of Arts General studies, 2007
- University Of Alaska Anchorage
B.B.A. Business Administration. 2015
Large focus on logistics and supply chain

Education is essential for my self-value, and personal growth therefore I intend to pursue my MBA, PMP, and any other carrier improvement courses I may need.

Experience:

I have a very diverse work background including sales, customer service, maritime, business operations, logistics, project management, bidding, project forecasting, and budget management.

Black Gold Express- business development, and operations (Anchorage) (2016-present)

Responsible for gaining market share within the Anchorage market, and statewide. Responsible for managing drivers, solving operations problems, attending marketing and networking functions as well as generating proposals, pricing, and creating new business ideas to acquire customers. Responsible for starting a new profitable branch for Black Gold Express, and handling all of the challenges that come with opening a new location in a highly competitive market place.

MTH / Modular Transportable housing - sales and marketing Alaska (2013-2016):

Responsible for acquiring leads, and gaining market share in the Alaska remote housing needs including construction, oil and gas exploration, and remote community needs. Orchestrating meetings, providing client detailed information, drafting purchase agreements, maintaining a positive customer relationship, and reacting to time sensitive opportunities. Handling all aspects of a client's needs from initial visualization process to completion of purchase orders.

Chugach Backcountry Fishing / Fishing guide and small business owner (2010-2016):

Responsible for coordinating fishing trips with clients from around the world for all species of Alaska's river game fish. Trips ranging from three hour hiking and fishing excursions to three day overnight expeditions around Alaska's Kenai Peninsula. Being singularly responsible for up to six people's safety, transportation, equipment, and overall experience while maintaining a high level of enjoyment.

Home Depot / department manager-framework building materials (2007-2011):

Responsible for maintaining the inventory budget, appropriate merchandise numbers, and staffing for one-third of the stores floor space. Daily duties including ordering from vendors regarding lumber, masonry, insulation, doors, and windows. Also scheduling and developing teams for each department during sales hours while maintaining Budget requirements from management with hours available.

Skills:

Through my personal, educational, and professional career I have developed a valuable skill set which allows me to work effectively with all personality types.

- Extensive education and experience in management techniques, merchandising, marketing, resource allocation, as well as effective communication and negotiation methods.
 - Constantly assuming and pursuing responsibilities as well as growth of my skills and employee identity.
 - Recognized for professionalism, positive mental attitude, commitment to excellence, and continually demonstrate the ability to communicate and interact effectively with upper management, associates, and customers.
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Other Qualifications / Organizations:

- Daily use of Microsoft office package, office, excel, power point.
- NSTC – Card Holder
- Member of the young professionals group within the Anchorage chamber of commerce
- Involved with the Alaska Alliance and attend bi-monthly meetings regularly.
- Kenai River Guide Association Certification – (2010) Required for fishing guide operators
- Wounded Warrior Project- working with soldiers that have received active duty injuries in an effort to rehabilitate, and socialize PTSD individuals.
- USCG random drug screening program- 365 day monitoring of controlled substances in the occurrence of any accident land based or marine based.
- Member of NAPM Alaska Procurement- Logistics and Procurement association
- 40 hour marine HAZWOPPER certification with SERVS regarding rapid oil spill response training. (Expired)