



March 23, 2017

CITY OF VALDEZ

BPO 67915
ATTN ROB COMSTOCK
VALDEZ, Alaska 99686-0307

Attention: ROB COMSTOCK

RE: Quote 183403-01

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

One (1) New CATERPILLAR Model: 966M Wheel Loader with all standard equipment in addition to the additional specifications listed below:

STOCK NUMBER: TBD - NEW

SERIAL NUMBER: TBD - NEW

YEAR: 2017

SMU: NEW - 0

STANDARD EQUIPMENT

Quote 183403-01

POWERTRAIN - Brakes, full hydraulic enclosed wet-disc with Integrated Braking System - Brake wear indicators - Engine, Cat 9.3 - CAT Clean Emissions Module (CEM) with Diesel Particulate Filter (DPF) and remote Diesel Exhaust Fluid (DEF) tank - Fan, radiator, electronically controlled, hydraulically driven, temperature sensing, on demand - Economy Mode (for fuel reduction) - Fuel priming pump (electric) - Fuel/Water separator - Precleaner, engine air intake - Parking Brake, disk & caliper - Switch, transmission neutralizer lockout - Torque converter, locking clutch with free wheel stator - Transmission, automatic planetary power shift (4F/4R) -

ELECTRICAL - Alarm, back-up - Alternator, 145-amp brushed - Batteries (2), maintenance free 1400CCA - Ignition key; start/stop switch - Lighting system: - -2 forward roading lights (low/high beam with turn signals) - -2 rear facing working lights in hood - -2 LED position/stop/turn lights - -4 working lights on the cab - Main disconnect switch - Receptacle start (cables not included) - Starter, electric, heavy duty - Starting and charging system (24-volt) -

OPERATOR ENVIRONMENT - Air conditioner, heater, and defroster (auto temp & fan) - Beverage holders (2) with storage compartment for cell phone/MP3 player - Bucket/Work tool function lockout - Cab, pressurized and sound suppressed, radio ready (entertainment) includes antenna, speakers & converter (12-volt 10-amp) - Coat hook (2) - EH Controls, lift and tilt function - EH Parking Brake - Ergonomic cab access ladders & handrails - Horn, electric - Light, two dome (cab) - Mirrors, rearview external with integrated spot mirrors - Post mounted membrane 16 switch keypad - 2 receptacles, 12-Volt - Seat, Cat Comfort (cloth) air suspension - Seat belt, retractable - Steering, speed sensing with force feedback - Sun visor, front - Wet-Arm wipers/washers front & rear, intermittent front wiper - Window, sliding (left and right sides) - Viscous mounts - **COMPUTERIZED MONITORING SYSTEM** - With following gauges: - -Speedometer/Tachometer - -Digital gear range indicator - -DEF (Diesel exhaust fluid) level - -Temperature: engine coolant, hydraulic oil, transmission oil - -Fuel level - With following Warning Indicators: - -Regeneration - -Temperature: axle oil, engine intake manifold - -Pressure: engine oil, fuel Pressure - Hi/Low, primary steering oil, service brake oil - -Battery voltage Hi/Low - -Engine air filter restriction - -Hydraulic oil filter restriction - -Hydraulic oil Low - -Parking brake - -DEF low level - -Transmission filter bypass - **MULTI-FUNCTION MONITOR**: - -18cm (7 in) color LCD touch-screen display - -Rear-view camera image display (reverse travel activated) - -Machine settings & health parameters - **CAT CONNECT** (on-board, utilizing multi-function monitor) - Core App software to monitor & display: - -Total fuel consumption - -Average fuel burn rate - -Engine fuel consumption - -Total idle time - -Total operating hours - -Travel distance (odometer) - Basic App software to monitor & display: - -Total idle fuel - -Total operating hours, neutral - -Total operating hours with hydraulic filter in bypass -

OTHER STANDARD EQUIPMENT - Auto idle shutdown - Couplings, Caterpillar O-ring face seal - Ecology drains for engine, transmission, and hydraulics - Ether aid ready - Filters: fuel, engine air, engine oil, hydraulic oil, transmission - Fuel cooler - Grease zerks - Hitch, drawbar with pin - Hood, non-metallic power tilting - Hoses, Caterpillar XT - Hydraulic oil cooler (swing out) - Hydraulic System, load sensing - Kickout, lift & tilt, automatic (adjustable in cab) - Linkage, Z-Bar, cast crosstube/tilt lever - Oil sampling valves - Platform, window washing - Radiator grill, airborne debris - Remote diagnostic pressure taps - Service Center (electrical & hydraulic) - Sight gauges: engine coolant, hydraulic oil, and transmission oil level - Toolbox - Vandalism protection cap locks

MACHINE SPECIFICATIONS**Quote 183403-01**

966M WHEEL LOADER	361-1910	-58F ANTIFREEZE	423-2666
REGIONAL PACKAGE, AM-N	509-9602	TIRES, 26.5R25 BRIDGESTONE VJT * L3	475-6250
STANDARD PACKAGE	506-4542	STANDARD WINDOWS	493-9621
STANDARD LIFT LINKAGE	506-2533	AIR INLET STANDARD, RAIN CAP	324-8092
COUNTERWEIGHT, 1000KG	367-2330	STANDARD PRECLEANER FILTRATION	505-1520
AXLES, AUTO DIFF FRONT/REAR, ECOLOGY DRAIN, EXTREME TEMP SEALS	434-3952	CB RADIO READY	372-1603
HYDRAULICS, 2VALVE W/RIDE CONTROL	500-2558	RADIO, AM/FM/USB/MP3 BLUETOOTH	372-1600
STANDARD HYDRAULIC OIL	396-4672	POWERTRAIN GUARD	367-9030
COLD STARTING (120V)	506-4546	FUSION QUICK COUPLER	310-9390
PREMIUM LED LIGHTING PACKAGE	506-2541	CAT 5 YEAR / 5000 HOUR POWERTRAIN WARRANTY - TECH TRAVEL TIME AND MILEAGE NOT INCLUDED	
CAB TRIM, HEATED SEAT / MIRRORS (LHD)	505-1515	NEW MACHINE PREP / COLD WEATHER PREP PER SEF CA1999	
SINGLE AXIS LEVERS, 2VALVE	495-0865	SPARE TIRE - MOUNTED	
3" SEAT BELT W/INDICATOR	450-1592	SPARE RIM	
STANDARD STEERING	372-6549	WHELEN AKDOT LIGHT PACKAGE	
PRODUCT LINK, SATELLITE PLE631	434-0693	1 PAPER SET PARTS AND SERVICE MANUALS	
COOLING CORES, 9 FPI	364-9907	FREIGHT FOB VALDEZ	
STANDARD FAN	506-2531		
BASIC FENDERS	464-6677		
HOOD, NON-METALLIC	391-5800		
STANDARD SOUND SUPPRESSION	422-1636		
QUICK COUPLER READY	372-7403		
STANDARD MANUAL LUBRICATION	495-7506		

NC Machinery

<u>Lot</u>	<u>Description</u>	<u>Spec/Make/Models</u>		<u>Total</u>
3				
1	5.0 CY Wheel Loader	Caterpillar 966M	\$ 269,790.00	\$ 269,790.00
1	Training	10	\$ -	\$ -
Purchase Order				
Total				\$ 269,790.00
1	CAT Fusion Coupler	310-9390	\$211	\$211
1	Axles, Auto diff Front/rear, Ecology drain, ETS	434-3952	\$10,470	\$10,470
1	Premium LED Light Pack	506-2541	\$3,490	\$3,490
1	5 Year / 5000 hour powertrain warranty		\$5,650	\$5,650
1	Freight FOB Valdez		\$11,500	\$11,500
1	CAT Performance Series GP Bucket, 5.5 CYD w/ Bolt on cutting edge, For	362-9276	\$12,743	\$12,743
1	1 Set Fusion Blank Hooks		\$0.00	\$0.00
Total				\$ 313,854.00

WARRANTY

Standard Warranty:

1 YEAR NEW MACHINE WARRANTY - TECHNICIAN TRAVEL TIME
AND MILEAGE NOT INCLUDED

Extended Warranty:

5 YEAR / 5000 HOUR CAT POWERTRAIN WARRANTY - TECHNICIAN
TRAVEL TIME AND MILEAGE NOT INCLUDED**F.O.B/TERMS: VALDEZ, AK****ADDITIONAL CONSIDERATIONS: CURRENT FACTORY LEAD TIME IS 12-16 WEEKS**

Accepted by _____ on _____

Signature

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Steven Fisher
Machine Sales Representative
Cell: 907-748-7540
SFisher@NCMachinery.com