



MUNICIPAL SALES PROCESS

The GM Bid Center provides support to GM dealers interested in bidding to supply vehicles to qualified government organizations or agencies.

If you are responsible for the procurement of vehicles for a Political Subdivision, GM dealers can work with you to meet all your vehicle needs. Organizations eligible for GM bid assistance include:

- State, county or local government offices
- School districts or sheriff's departments
- Select government-owned or operated public utilities and government-owned or operated railroads

If you are not sure whether you qualify to acquire vehicles under this program, please contact your local GM dealer.

The process is simple:

- Create your RFP/RFQ or Bid Specification within your organization's existing guidelines.
- Publish the RFP/RFQ/BID to local General Motors dealers to obtain competitive pricing for vehicles that will meet your needs.

GM dealers sell and service a wide assortment of vehicles to meet your needs: cars (including Police cars), trucks, vans and sport utility vehicles. Many trucks and vans can be upfitted or modified for specific applications¹, such as:

- Police
- Fire/Rescue
- Ambulance/Advanced Life Support
- School buses
- Shuttle buses
- General service
- Facility/grounds support/maintenance
- Snow removal
- Forestry

SALES SUPPORT



Contact a District Sales Manager

RESOURCES

GSA Vehicle Buying

GSA Vehicle Standards



Fleet Service Toolbox

Find the right tools to maintain your fleet.



Stay Informed

Get email updates on new products and offers.

If you are looking for specialized sales and servicing for Light Duty Trucks, contact one of our Business Elite Dealers (BCD) in your area. For all your other vehicle needs, please contact your local General Motors dealer for details and pricing.

1. AN IMPORTANT NOTE ABOUT ALTERATIONS AND WARRANTIES:

Installations or alterations to the original equipment vehicle (or chassis) as distributed by General Motors are not covered by the General Motors New Vehicle Limited Warranty. The special body company, assembler, equipment installer, or upfitter is solely responsible for warranties on the body or equipment and any alterations (or any effect of the alterations) to any of the parts, components, systems or assemblies installed by GM. General Motors is not responsible for the safety or quality of design features, materials, or workmanship of any alterations by such suppliers.