



February 2, 2022

Valdez Fire Department, AK
One (1) Ford F450 4X4 Life Line Paraliner
Type I Ambulance JY-0023
Build Location: Sumner, Iowa

Proposal Price \$271,530.00

Terms:

Delivery: The unit would be ready for delivery from the factory within 180 to 240 days after receipt of fully executed Purchase Contract, order submission to the manufacturer, drawing approval between the manufacturer/dealer and the customer and receipt of chassis from manufacturer. Delivery is subject to change prior to order placement.

Proposal Expires: The above discount recap will be valid until March 31, 2022. If order is not submitted prior to that date, revised pricing will be required.

Payment Terms: Final payment due prior to the unit leaving the factory for delivery.

Credit Card Payments: Payments made for apparatus using a credit card will be applicable to a credit card convenience

Government Price Concession (GPC): This proposal includes the Ford Fleet Incentive Discount, per your FIN# QN704. If this unit is not purchased and registered to the (City of Valdez, Alaska), membership becomes inactive, or Ford discontinues the program incentive (for any reason) the discount will be added back to the final invoice or revised pricing will be required.

Performance Bond: A performance bond is not included in the above pricing. If customer elects a performance bond, \$2,199.00 will be added to the purchase price or final invoice.

Consortium Purchase: The proposal is based on the unit being purchased through H-GACBuy (Houston-Galveston-Area-Council Cooperative Purchasing Program) utilizing contract AM10-20 valid until 9/30/2022 with a registered End User member Interlocal Contract "ILC." It is the purchaser's responsibility to determine if the use of consortiums meets their purchasing requirements.

Transportation: Transportation of the unit from the factory to the customer's location is included in the pricing. However, if we are unable to obtain necessary permits, due to the weight of the unit, and the unit must be transported on a flat bed, additional transportation charges will be the responsibility of the purchaser. We will provide pricing at that time if necessary. If customer elects to drive the unit from the factory, \$14,923.00 may be deducted from the purchase price.

Inspection Trips: One (1) factory inspection trip for **one (1)** fire department customer representative is included in the above pricing. The inspection trip will be scheduled at a time mutually agreed upon between the manufacturer's representative and the customer, during the window provided by the manufacturer. Airfare, lodging and meals while at the factory are included. In the event the customer is unable to travel to the factory or the factory is unable to accept customers due to the restrictions caused by a national disaster or pandemic then the Dealership reserves the right to use forms of electronic media to accomplish the intention of the inspection trip. Every effort will be made to make the digital media as thorough as possible to satisfy the expectations of the of the customer. If the Department elects to forgo an inspection trip \$2,700.00 per traveler (per trip) will be deducted from the final invoice.

Acceptance of Proposal: If the customer wishes to purchase the proposed apparatus Hughes Fire Equipment will provide the Customer its form of Purchase Agreement for the Customer's review and signature. If the Customer desires to use its standard form of purchase order as the Purchase Agreement, the purchase order is subject to review for any required revisions prior to acceptance. **All purchase orders shall be made out to Hughes Fire Equipment Inc.**
