



July 15, 2024

City of Valdez, AK

One (1) Ford F450 XLT 4X4 Life Line Superliner

Type I Ambulance JY10062-0002

Build Location: Sumner, Iowa

Proposal Price

\$365,259.00

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**Terms:**

**Delivery:** The units would be ready for delivery from the factory, based on current conditions, within 30 to 36 months after receipt of fully executed purchase agreement and order acceptance by the manufacturer. Delivery time is contingent **upon receipt of chassis from manufacturer at Life Line facility within a reasonable amount of time.** Delivery is subject to change prior to order placement. This time does not include any possible delays that may be caused by national disasters or pandemic

**Proposal Expires:** The above discount recap will be valid until August 27, 2024. If order is not submitted prior to that date, revised pricing will be required.

**Payment Terms:**

- a. Payment of the chassis is due upon receipt at the factory. The price of each unit is currently \$62,708.00 and will be invoiced based on the model year pricing received.
- b. Final payment due prior to the unit leaving the factory for delivery.
- c. Payments made for apparatus using a credit card will be applicable to a credit card convenience fee.

**Commercial Chassis & Component Price Volatility:** Company shall not be responsible for any unforeseen price increase enacted by the commercial chassis supplier or suppliers of major components of the Product (including but not limited to electrical systems, aluminum, and hardware) after order placement. Any price increase for commercial chassis or major components of the product will be passed through to the Customer and will be documented on a Change Order.

**Performance Bond:** A performance bond is not included in the above pricing.

**Consortium Purchase:** The proposal is based on the unit being purchased through H-GACBuy (Houston-Galveston-Area-Council Cooperative Purchasing Program) utilizing contract AM10-23 valid until 9/30/2027 with a registered End User member Interlocal Contract "ILC." It is the purchaser's responsibility to determine if the use of consortiums meets their purchasing requirements. More information can be found at hgacbuy.org.

**Change Orders:** Changes processed after order placement will be processed per the following structure; deductions will be based on the option price at time of order placement, additions will be based on current pricing levels at time of change request.

**Future Changes:** Various state or federal regulatory agencies (e.g. NFPA, DOT, EPA) may require changes to the Specifications and/or the Product and in any such event any resulting cost increases incurred to comply therewith will be added to the Purchase Price to be paid by the Customer.

**Transportation:** Transportation of the units to be driven from the factory is included in the pricing. However, if we are unable to obtain necessary permits, due to the weight of the unit, and the unit must be transported on a flat bed, additional transportation charges will be the responsibility of the purchaser. We will provide pricing at that time if necessary. If customer elects to drive the units from the factory, \$21,103.00 may be deducted from the purchase price.

**Inspection Trips:** One (1) factory inspection trip for one (1) fire department customer representative is included in the above pricing. The inspection trip will be scheduled at a time mutually agreed upon between the manufacture's representative and the customer, during the window provided by the manufacturer. Airfare, lodging and meals while at the factory are included. In the event the customer is unable to travel to the factory or the factory is unable to accept customers due to the restrictions caused by a national disaster or pandemic then the Dealership reserves the right to use forms of electronic media to accomplish the intention of the inspection trip. Every effort will be made to make the digital media as thorough as possible to satisfy the expectations of the of the customer. If the Department elects to forgo an inspection trip \$3,450.00 per traveler (per trip) will be deducted from the final invoice.

**Acceptance of Proposal:** If the customer wishes to purchase the proposed apparatus Hughes Fire Equipment will provide the Customer its form of Purchase Agreement for the Customer's review and signature. If the Customer desires to use its standard form of purchase order as the Purchase Agreement, the purchase order is subject to review for any required revisions prior to acceptance. **All purchase orders shall be made out to Hughes Fire Equipment Inc.**

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