# Carl L. Oberg

### **Mission First Operations**

#### **April 2019 to July 2022, May 2023 to Present**

Senior Accountant / Senior Controller

/irtual

- Outsourced accountant and Fractional CFO to a dozen nonprofit clients, 501c3s and 501c4s. 990 preparer for several smaller clients. 50-state charitable solicitation registration.
- Consultant to company leadership in securing new business and expanding services offered.

### **Mountain States Legal Foundation**

April 2019 to May 2023

Chief Operating Officer / Director of Finance

Denver, CO / Remote

- Responsible for the full scope of accounting, financial, and administrative duties necessary to operate a non-profit public-interest law firm with \$3m in revenues and over \$10m in assets.
- Duties include annual budget creation, audit and 990 management, state solicitation registration, board reporting, payroll, accounts payable, and revenue reconciliation.
- In January 2023, took on COO role, encompassing Communications and Development management, enabling the President to focus on fundraising.

### CliftonLarsonAllen, LLP

September 2018 to March 2019

Nonprofit Controller, Shared Services Center

Minneapolis, MN

- Managed 3 Team Leads and 12 staff accountants, providing accounting services to over 100 nonprofits.
- Widely varying clients in both size and complexity. Issues included: timely preparation of month-end financials, cash-flow and endowment management, and budget creation and guidance.
- Duties included: onboarding of new clients, workflow and client assignment to staff, and client management.

**AlternativePAC** 

**April 2017 to August 2019** 

Treasurer

Washington, DC

SuperPAC. Duties included FEC reporting when necessary as well as ongoing financial monitoring.

Ceterus, Inc.

**April 2015 to August 2018** 

Director of Nonprofits

Charleston, SC

- Managed staff of 4 who handled the accounting and back-office activities of over 40 different 501c3, 501c4 and 501c6 nonprofits across the country, several with international components.
- Nonprofit client services include accounting, payroll, tax and regulatory compliance, and audit preparation.
- Clients vary in size from less than \$100,000/year to over \$15 million/year.
- Experienced in both private and government grant reporting financials.
- Clients included: Foundation for Government Accountability, State Policy Network, Foundation for Economic Education, Civitas Institute, America's Future Foundation.

## Foundation for Economic Education (FEE)

June 2010 to April 2015

Chief Operating Officer, then Director of Finance

Atlanta, GA

- Transformed 65 year-old organization with implementation of new branding and mission statement, new
  demographic focus, new programming, and new direction and tone all while staying true to its original
  purpose and principles.
- Completed 100% staff turnover, filling all positions with self-starting non-profit entrepreneurs.
- Hired driven, new fundraising staff and achieved at least 12% donation growth in last two years.
- Increased FEE's net assets by \$800k since FY2010 while increasing expenditures by \$200k and dramatically expanding the number and scope of programming.

### **Americans for Prosperity Foundation**

June 2009 to May 2010

Policy Associate

Arlington, VA

• Responsible for all state-level policy writing aimed at engaging and motivating activists. Includes op-eds, press releases, media talking points and website content. Regular blogger.

Researching, updating, and publishing new State Competitiveness Booklets containing information on economic growth, state tax policy, state spending, and debt data.

The Cato Institute **June 2008 to August 2008** 

Research Intern

Washington, DC

Researched topics such as Chinese product safety, Central American Free Trade Agreement progress, and foreign direct investment into the U.S. for Cato's Center for Trade Policy Studies.

### **Woodrow Wilson International Center for Scholars** 2008 Research Intern

January 2008 to May

Washington, DC

Assisted scholar writing a book on labor and environmental issues in free trade agreements.

### **U.S. Department of Commerce**

September 2001 to December 2007

International Trade Specialist-Middle East

Washington, DC

- Monitored foreign government compliance with bilateral and multilateral trade agreements.
- Promoted business opportunities in post-conflict Iraq, primarily through www.trade.gov/iraq.
- Re-energized the U.S.-Egypt Business Council.

### **Veridian Corporation (now part of General Dynamics)** 2001

July 1997 to September

Associate Program Analyst

Arlington, VA and Lexington Park, MD

- Managed the budgets of Foreign Military Sales cases to Turkey, Singapore and Israel totaling over \$10 million for the Joint Strike Fighter (JSF)/F-35 Program.
- Developed multi-million dollar pricing packages for the F/A-18E/F Super Hornet.

George Mason University

May 2009 Fairfax, VA

Master of Arts in Economics

**George Mason University** Master of Arts in International Commerce and Policy January 2002 Fairfax. VA

May 1997

**American University** Bachelor of Arts in International Studies

Washington, DC

American Institute of Certified Public Accountants (AICPA)

October 2021 to Present

Member, Non-CPA Affiliate

Valdez Consortium Library Advisory Board

Secretary

October 2022 to Present Valdez. AK

Valdez Lodge #4, F. & A.M. of Alaska

Member and Officer, Freemason since 2018

Valdez. AK

**History You'll Never Read** 

May 2018 to August 2019

September 2022 to Present

Podcast Author and Host

Notary Public, State of Alaska

July 2023 to Present

FCC, Amateur Radio license, K0BER

March 2018 to Present

**Estonian E-residency** 

**April 2017 to April 2022** 

**Inman Mews Homeowners Association** 

January 2014 to December 2016

**Board Member** 

Atlanta. GA