

## Valdez Economic Vision and Initiatives – June 15, 2016

|                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Initiative</b>       | <b>Promote housing affordability and availability</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Goal                    | Increase the availability of affordable housing.<br>Meet housing needs of seniors and persons with developmental disabilities for existing Valdez residents and potential new residents.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Purpose                 | Lack of affordable housing stymies short and long term growth.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Objective to Accomplish | Conduct housing needs assessment and develop housing action plan.<br><b>Potential Partners:</b><br>City, AHFC, private land owners NPRHA, various lending agencies.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Milestones / Metrics    | Set measurable goals and program in 2016                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 2016 Timeline           | <p>June:</p> <ul style="list-style-type: none"> <li>▪ Revised RFP for the Housing Needs Assessment to be brought directly to the City Manager / City Council (Commission wants to fast-track the process and does not wish to weigh-in on revisions made by City Staff)</li> <li>▪ Send supplemental note from Commission to the City Manager and Council to emphasize what an important issue housing is for the community and the Commission's desire to see this initiative move forward in a proactive and timely way; Is a housing strategy document needed to move forward to address questions of land availability, zoning and abatement, etc.?</li> <li>▪ Request work session w/ City Council, Mayor, and City Manager to revisit the Council's expectations of the EDC and the EDC's expectations in terms of moving actions forward</li> </ul> <p>July:</p> <ul style="list-style-type: none"> <li>▪ Send out RFP and award project</li> <li>▪ Launch Housing Needs Assessment study</li> </ul> <p>July-September: Engage w/ study compilation process, public process, etc.</p> <p>September:</p> <ul style="list-style-type: none"> <li>▪ Complete housing needs assessment</li> <li>▪ Offer "sneak preview" of study to business community w/ purpose of asking them to engage in policy creation and provide input</li> </ul> <p>October:</p> <ul style="list-style-type: none"> <li>▪ Assess findings of study and move forward with a housing action plan</li> </ul> |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                             | <ul style="list-style-type: none"> <li>Reach out to potential partners</li> </ul> <p>November: Host mini-summit of potential players to discuss how to move forward in both this project as well as housing needs as a whole (open to building community and public)</p>                                                                                                                                                                                                                                                                                                                                    |
| Pilot Project / Immediate Next Step                         | <p>June:</p> <ul style="list-style-type: none"> <li>Revised RFP for the Housing Needs Assessment to be brought directly to the City Manager / City Council</li> <li>Send supplemental note from Commission to the City Manager and Council to emphasize what an important issue housing is for the community and the Commission's desire to see this initiative move forward in a proactive and timely way</li> <li>Request work session w/ City Council, Mayor, and City Manager to revisit the Council's expectations of the EDC and the EDC's expectations in terms of moving actions forward</li> </ul> |
| <b><u>Housing Statistic Snapshots:</u></b>                  | <p>Source: <i>City of Valdez Valdez-Socioeconomic Indicators December 2015</i></p> <p>Background:<br/>A large proportion of Valdez's housing stock is older and less efficient, and over a quarter of the city's housing stock is in mobile homes. This combined with the harsh climate result in Valdez residents spending an average of 13% of their income on household energy, more than comparison Southcentral communities, according to AHFC 2014 Housing Assessments.</p>                                                                                                                           |
| Median Monthly Rent Increase                                | <p>Valdez: One-year increase = 8%; four-year increase = 11%</p> <p>Alaska: One-year increase = 3%; four-year increase = 13%</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Homeowners with mortgage paying > 30% of income for housing | <p>2013 = 19.3%</p> <p>4-year change = -.02%</p> <p>1-year change = +3%</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Renters paying >30% of income for housing                   | <p>2013-27.5%</p> <p>4-year change: -19%</p> <p>1 year change: -5%</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                                                           |                                                                                                                                                            |
|---------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Average household size<br>(owner-occupied & renter-occupied)              | 2010 = 2.47 (owner); 2.07 (renter)<br>2012 = 2.64 (owner); 2.40 (renter)<br>2013 = 2.76 (owner); 3.03 (renter)                                             |
| Number of dwellings built                                                 | 2010 = 13<br>2012 = 6<br>2013 = 3<br>2014 = 3 new homes<br>2015 = 1 new triplex<br>2016 = 0 so far                                                         |
| Projected new housing<br>(within city limits) over the<br>next five years | NPRHA (North Pacific Rim Housing Authority) is schedule to build 30 housing units over the next 5 years.<br>5 or fewer housing units may be built in 2016. |
| Types of housing                                                          | 28% of Valdez housing stock are mobile homes.<br>5% of Alaskan homes are mobile homes.<br>7% of rural US homes are mobile homes.                           |

|                          |                                                                                                                                                                                                                                                                                                             |
|--------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Initiative</b>        | <b>Enhance senior and developmental disability services and opportunities</b>                                                                                                                                                                                                                               |
| Goal                     | Plan and facilitate services and infrastructure to meet long term needs of seniors and persons with developmental disabilities.                                                                                                                                                                             |
| Purpose                  | Conduct updated assessment of service and facility needs for seniors and persons with developmental disabilities                                                                                                                                                                                            |
| Objectives to Accomplish | Support and provide assistance support services for PDD as well as increase opportunities for local construction industry as well increase educational options in Valdez.<br><b>Potential Partners:</b><br>City, North Pacific Rim Housing Authority (NPRHA), AHFC, AMHT/HESS, Planning & Zoning Commission |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Milestones / Metrics                                              | <p>Over the next 5-10 years:</p> <ul style="list-style-type: none"> <li>-Increase # of dwelling units specifically designed for PDD by 10-15%.</li> <li>-Increase # of Persons certified to assist in this field by 10%.</li> <li>-Increase # of non-resident clients in either group by 10%.</li> <li>-Increase # of PDD with housing needs that are met by 25%.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 2016 Timeline                                                     | <p>July: Include senior and development disability services and opportunities research in Housing Needs Assessment study</p> <p>July-September: Engage w/ study compilation process, public process, etc.</p> <p>September:</p> <ul style="list-style-type: none"> <li>▪ Complete housing needs assessment</li> <li>▪ Offer “sneak preview” of study to business community w/ purpose of asking them to engage in policy creation and provide input</li> </ul> <p>October:</p> <ul style="list-style-type: none"> <li>▪ Assess findings of study and move forward with a housing action plan</li> <li>▪ Reach out to potential partners</li> </ul> <p>November: Host mini-summit of potential players to discuss how to move forward in both this project as well as housing needs as a whole (open to building community and public)</p> |
| Potential Pilot Project / Immediate Next Step                     | June: Revised RFP for the Housing Needs Assessment to be brought directly to the City Manager / City Council                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b><u>Data Snapshots for PDD and Seniors:</u></b>                 | Source: Local and State Service Providers including the Alaska Housing Finance Corp., Alaska Mental Health Trust Authority (AMHTA) Frontiers Services, Connecting Ties, and The Independent Living Center.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 2015 estimate of Housing Units Needs for current PDD residents    | 15 housing units which could entail apartment units, stand-alone homes or other acceptable housing stock.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Individuals who receive assistance for developmental disabilities | 1,900 Alaska residents                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                                                |                                                                                                                                                                                                                                                            |
|----------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2015 number of individuals on waiting list                     | 700 Alaska residents                                                                                                                                                                                                                                       |
| Number of individuals on the waiting list who reside in Valdez | None. However, there is anecdotal evidence that undefined number of PDD may consider moving to Valdez if adequate housing, services and employment/training is available.                                                                                  |
| Number of individuals age >64                                  | <p>2010 – 2014 = 28.6% increase<br/> 2013 – 2014 = 1.4% change</p> <p>As senior population doubles between now and 2022, so too will grow the need for a range of senior housing including independent living, assisted living, and nursing home care.</p> |

|                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Initiative</b>       | <b>Downtown Beautification and Redevelopment</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Goal                    | Complete phase I of beautification efforts.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Purpose                 | Increase downtown tourism and commerce.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Objective to Accomplish | <ul style="list-style-type: none"> <li>-Continue planning and physical changes to enhance attraction of downtown.</li> <li>-Investigate tax incentives for building modifications.</li> <li>-Identify and apply for grants.</li> <li>-Institute changes through ordinance amendments.</li> <li>-Achieve buy-in / collaboration from downtown business owners</li> <li>-Reduce vacancies</li> <li>-Increase mixed-use applications</li> <li>-Clean up</li> <li>-Grow commercial activity in downtown</li> <li>-Strengthen anchor tenants</li> </ul> <p><b>Potential Partners:</b><br/> City of Valdez, AIDEA, local civic supporters</p> |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Milestones / Metrics                            | <p>Over the next 5-10 years:</p> <ul style="list-style-type: none"> <li>-Increase # of downtown buildings which have used tax incentive program by 20%.</li> <li>-Increase downtown tourism and commerce by 20%.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 2016 Timeline                                   | <p>June:</p> <ul style="list-style-type: none"> <li>▪ Lamar to draft letter to City Manager and Council to suggest that zoning and abatement enforcement should be a priority as the Council moves into budget discussions; Commission to review letter no later than first July meeting</li> </ul> <p>July:</p> <ul style="list-style-type: none"> <li>▪ EDC and Beautification Taskforce to have joint lunch meeting on July 20<sup>th</sup> – Lamar to talk w/ Todd about availability</li> <li>▪ Move forward on implementation or recommendation of joint project between EDC and Beautification Taskforce</li> <li>▪ EDC host focus group for Main Street (downtown) property owners to share info on Beautification Committee efforts and ask for their involvement in upcoming project(s)</li> </ul> <p>August:</p> <ul style="list-style-type: none"> <li>▪ Continue project design and/or implementation efforts jointly</li> <li>▪ Encourage Council to reconsider the City's position in regards to the 3 Bears lot and how it could play into downtown beautification initiatives</li> </ul> <p>September: Continue project implementation efforts jointly</p> <p>October: State completes main street improvements</p> <p>November: Re-group w/ Main Street property owners to engage them in discussion and additional project opportunities</p> |
| Potential Pilot Project/<br>Immediate Next Step | <p>June:</p> <ul style="list-style-type: none"> <li>▪ Lamar to draft letter to City Manager and Council to suggest that zoning and abatement enforcement should be a priority as the Council moves into budget discussions; Commission to review letter no later than first July meeting</li> </ul> <p>July:</p> <ul style="list-style-type: none"> <li>▪ EDC and Beautification Taskforce to have joint lunch meeting on July 20<sup>th</sup> – Lamar to talk w/ Todd about availability</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Initiative</b>       | <b>Improve Marine-Related Facilities and Industries</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Goal                    | Expand and maximize use of marine related facilities. Assist and work with primary private and government users.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Purpose                 | Reverse underutilization of port facilities and create new well paid jobs and year around businesses.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Objective to Accomplish | <ul style="list-style-type: none"> <li>-Increase traffic through Port of Valdez; work w/ partners in port</li> <li>-Complete the new Valdez Small Boat Harbor and maximize the economic opportunity associated with it</li> <li>-Growing marine services industry</li> <li>-Facilitating expansion of seafood processing industry</li> <li>-Maximize capacity of port and harbor uplands to support the future needs of the U.S. Coast Guard</li> <li>-Make valid contacts w/ the Fairbanks business community</li> </ul> <p><b>Potential Partners:</b><br/>City, Port and Harbor Commission, AIEDA, lending agencies, fish companies.</p>                                                                                                                                                                                                                                                                     |
| Milestones / Metrics    | <p>Over the next 5-10 years:</p> <ul style="list-style-type: none"> <li>-Increase Port Use by 50% by 2020.</li> <li>-Increase # of local and transient vessels repaired by 20%.</li> <li>-Increase # of jobs in industry by 20%.</li> <li>-Increase # business in industry by 20%.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 2016 Timeline           | <p>June:</p> <ul style="list-style-type: none"> <li>▪ Lisa will relay message to City Manager that EDC wants to be involved in conversations regarding port development</li> </ul> <p>July:</p> <ul style="list-style-type: none"> <li>▪ Lisa and Colleen can update Commission at every meeting regarding what's happening with the Port</li> <li>▪ During second P&amp;HC July meeting, EDC and P&amp;HC to have joint work session come together to formulate what this "marine industrial park" could look like; identify gaps in service in other communities to attract vessels to Valdez; all EDC commissioners are interested in being a part of that conversation – Colleen w/ meet w/ Commission on Monday and then get back w/ Lamar on that update</li> <li>▪ Colleen, Jeremy, and Janessa to coordinate work session</li> <li>▪ Consider branding for community centered around harbor</li> </ul> |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                   | <p>August: Present joint meeting's outcomes and recommendation for marine services feasibility study to City Council</p> <p>On hold for now:</p> <p>Better understand current status of Interior use of the Valdez Port</p> <ul style="list-style-type: none"> <li>▪ Lamar to reach out to Port and Harbor Master to find out quantity, weight, type of cargo, etc. that coming through the Valdez Port</li> </ul> <p>Find out what the Port and Harbors Commission has done in regards to port outreach, marketing, and education.</p> <p>Research whether the City should work with a firm to conduct marketing for the Port</p> <ul style="list-style-type: none"> <li>▪ Lamar: Investigate potential port marketing avenues with a special focus on the Fairbanks/Interior shipping of goods demands. Report back to Commission by second meeting in May.</li> </ul> <p>Identify structurally what our issues are then from the job-development / recruitment side</p> |
| Pilot Project                                     | <p>July: Schedule joint EDC and P&amp;HC work session</p> <ul style="list-style-type: none"> <li>▪ Colleen, Jeremy, and Janessa to schedule</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b><u>Port Harbor Statistics Snapshot:</u></b>    | Source: <i>Competitive Market Analysis and Long Range Planning for the Port of Valdez</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Alaska's Freight and Cargo Network                | The Port of Valdez operates in a complex and highly competitive freight transportation environment given the number of transportation options available in other Southcentral ports as well as trucking, rail, and air service modes.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Relative Market Share by Port (non-petroleum)     | Anchorage 84%, Whittier 11%, Seward 3%, and <b><u>Valdez 2%</u></b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Port of Valdez Freight Movement                   | <p>-In 2014, 44,000 tons of freight moved through the Port with about 55% outbound shipments.</p> <p>-Average freight volume between 2002 and 2011 was about 30,000 tons.</p> <p>-Out-bound shipments of salmon have grown significantly in the last 5 years with expected future growth.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Positive strategic positioning of Port of Valdez. | <p>-Valdez Port and freight facilities are recognized as being capable compared to other ports.</p> <p>-Proximity to North Slope, oil and gas activity, Interior mines, communities, and military bases are all assets.</p> <p>-Direct access to such activities along the relatively uncontested Richardson and Dalton Highways represents an advantage to some shippers.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                                             |                                                                                                                                                                                                                                   |
|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                             | -The availability of significant uplands are an advantage over other ports when a natural gas pipeline or other major developments are contemplated.                                                                              |
| Challenges to Port of Valdez                                | The distance from Alaska's population centers and lack of rail transportation place Valdez at a disadvantage when competing for freight volume.                                                                                   |
| <b>Seafood Processing and Commercial Fishing Snapshots:</b> | Source: <i>Socioeconomic Baseline Indicators Study December 2015</i>                                                                                                                                                              |
| Resident Commercial Fishermen & Crew Members                | Total Valdez Resident Commercial Fishermen: 2014 = 92 resident fishermen<br>Five-year change = -2.9%, one-year change = -9.8%<br><br>Valdez Resident Crew Members: 2014 = 69<br>Five year change = -5.5%, one-year change = -6.8% |
| Valdez Permit Owners - Fishing                              | 2010 = 32 permit holders<br>2013 = 28 permit holders<br>2014 = 23 permit holders<br>One-year change = -17.9%<br>Five-year change = -28.1%                                                                                         |
| Valdez Boat Harbor Tenants                                  | Valdez 2007 = 37%; 2015 = 40%<br>Interior Communities combined 2007 = 45%; 2015 = 49%<br>Rest of Alaska 2007 = 18%; 2015 = 11%                                                                                                    |

|                   |                                                                        |
|-------------------|------------------------------------------------------------------------|
| <b>Initiative</b> | <b>Link and Expand College Programs to existing and new industries</b> |
| Goal              | Strengthen relationship between business and education.                |
| Purpose           | Reduce out-migration of educated residents.                            |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Objective to Accomplish    | <p>-Provide increase of instruction in vessel repair, health care and oil spill clean-up.<br/>         -Develop long term operational plan.</p> <p><b>Potential Partners:</b><br/>         City/School District, college, non-profit foundations.</p>                                                                                                                                                                                                                  |
| Milestones / Metrics       | <p>Over the next 5-10 years:</p> <p>-Increase # of new programs/linked to key profession jobs by 20%.<br/>         - Increase # of new students in programs that are linked to local industries by 20%.</p>                                                                                                                                                                                                                                                            |
| 2016 Timeline              | <p>July:</p> <ul style="list-style-type: none"> <li>▪ Reach out to Dan regarding Business Retention and Expansion (BRE) and Small Business Development Center (SBDC) and opportunities to further support the local business community through PWSC</li> <li>▪ Use info gleamed from community meeting 1.5 years ago to formulate plan to move forward</li> </ul> <p>Alaska Host program is \$85/person – would be something that would be pursued for next spring</p> |
| Pilot Project              | July: Work w/ PWSC to enhance local businesses community training and advancement opportunities                                                                                                                                                                                                                                                                                                                                                                        |
| Data Snapshots:            | Source: <i>Socioeconomic Baseline Indicators December 2015</i>                                                                                                                                                                                                                                                                                                                                                                                                         |
| PWSC – Annual credit hours | <p>2010 = 8,524<br/>         2013 = 7,177<br/>         2014 = 7,315</p> <p>5-year change = -1,209 hours<br/>         1-year change = +138 hours</p>                                                                                                                                                                                                                                                                                                                    |

|            |                                                        |
|------------|--------------------------------------------------------|
| Initiative | <b>Reduce Energy Cost and Increase Access to Power</b> |
|------------|--------------------------------------------------------|

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Goal                                     | <p>Reduce and stabilize residential, public, commercial and industry energy costs and use. Enhance access to power for commercial businesses (particularly the major marine services industries (processing plants)).</p> <p>Increase availability of electric power via renewable energy channels. <b>Lisa, when was the most recent study on this topic completed? Has anyone looked at solar?</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Purpose                                  | Increase business and job opportunities with cost savings.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Objective to Accomplish                  | <p>-Develop energy assessment study and action plan</p> <p>-Educate community</p> <p>-Advocate for policy change w/in City</p> <p><b>Potential Partners:</b></p> <p>AHFC-loan program, Copper Valley Electric, Peter Pan, Silver Bay.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Milestones / Metrics                     | <p>Over the next 5-10 years:</p> <p>-Increase # of uses and buildings with energy use and efficiency/improvements by 20%.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 2016 Timeline                            | <p>July:</p> <ul style="list-style-type: none"> <li>▪ Request presentations from AHFC, Copper Valley Electric, and ACHP Alaska (Alaska Cold Climate Housing Program – based out of Anchorage)</li> <li>▪ Lamar will send invites for summer meeting – Lamar will check in with them for the 1<sup>st</sup> meeting in July (City is willing to cover travel expenses)</li> </ul> <p>Different recommended approaches:</p> <ul style="list-style-type: none"> <li>-Educate community via energy fair, or utility bill inserts, or articles, etc.</li> <li>-Educate contractors on how to better explain benefits of energy efficiency in homes</li> <li>-Promote energy audits to home and business owners across community</li> <li>-Promote policy change at City level to encourage more sustainable developments and enhancements for residences and businesses</li> <li>-Promote policy change for internal City practices, including encouraging energy efficiency in all City buildings</li> </ul> |
| <b><u>Relevant Energy Statistics</u></b> | Source: City of Valdez Valdez-Socioeconomic Indicators December 2015                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                               |                                                                                                                                                                                                                                                         |
|-----------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Electricity-<br>Residential/\$1000 (Oct 2015) | Homer \$243.62<br>Kenai \$243.62<br><b>Valdez: \$171.7</b><br>Cordova \$168.77 (includes PCE)                                                                                                                                                           |
| Heating Oil (\$/gal) August 2014              | Cordova: \$4.62<br><b>Valdez: \$4.13</b><br>Kenai: \$3.88<br>Homer: \$3.66                                                                                                                                                                              |
| Gasoline (\$/gal (Aug 2014)                   | <b>Valdez: \$4.76</b><br>Cordova: \$4.66<br>Kenai: \$4.41<br>Homer: \$4.28                                                                                                                                                                              |
| Pilot Project                                 | July: <ul style="list-style-type: none"> <li>▪ Request presentations from AHFC, Copper Valley Electric, and ACHP Alaska (Alaska Cold Climate Housing Program – based out of Anchorage)</li> <li>▪ Lamar will send invites for summer meeting</li> </ul> |

|                   |                                                        |
|-------------------|--------------------------------------------------------|
| <b>Initiative</b> | <b>Recreation/Tourism</b>                              |
| <b>Goal</b>       | Increase year round recreation/tourism opportunities.  |
| <b>Purpose</b>    | Increase jobs and businesses. Improve quality of life. |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Objective to Accomplish</b> | <p>-Market new and existing recreational opportunities.<br/>         -Complete Year Round Mountain Site Study.<br/>         -Complete public trail action plan.<br/>         -Enhance service quality within visitor industry.<br/>         -Complete Branding Project in 2016-17.</p> <p><b>Potential Partners:</b><br/>         City, AIEDA, lending agencies.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>Milestones / Metrics</b>    | <p>Over the next 5-10 years:<br/>         -Increase # of visitors -summer and winter by 20%.<br/>         -Increase # new tourism businesses by 20%.<br/>         -completed planned tourism related infrastructure.<br/>         -Increase # of new jobs in tourism by 20%.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>2016 Timeline</b>           | <p>Conversation w/ Ethan Tyler, State of Alaska</p> <ul style="list-style-type: none"> <li>▪ As suggested by Ethan Tyler, State of Alaska, to move forward w/ BRE: Identify who you want to gather the data; work w/ CED to provide training to those folks as well as the Commission; Compile list of businesses that you want to contact, and start digging in</li> <li>▪ The Commission wants to continue to pursue, but doesn't want to make any decisions today w/o anyone from the City or College here – Will move forward at first July meeting</li> <li>▪ Commission would like a copy of a sample BRE survey from Ethan</li> <li>▪ Levitation 49 offered up visuals (photos/videos) from their events that could be used w/ BRE program marketing, etc.</li> </ul> <p>June:</p> <ul style="list-style-type: none"> <li>▪ Lamar to meet w/ Lisa and Dan during week of June 20th regarding where they're at w/ BRE potentials; Lamar can provide update to Commission on progress made at July 6<sup>th</sup> meeting; Lamar will bring recommendation to Commission on the 6<sup>th</sup> regarding how implementation would look on BRE were it to move forward</li> <li>▪ One-on-one meetings w/ all 5 large hotel owners will be scheduled as soon as possible; that effort will be taken on by Scott, Mike, Colleen and tour operator; have made limited connection, and will keep the EDC updated as progress is made</li> </ul> |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|--------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                              | <ul style="list-style-type: none"> <li>▪ Should repeat vender survey each year to monitor progress and change</li> <li>▪ RFP is going out in the latter part of June to look at ADA in all public buildings (including schools)</li> <li>▪ Send out invites to July luncheon, and determine presentation topic</li> </ul> <p>July:</p> <ul style="list-style-type: none"> <li>▪ Make decision on whether or not to move forward w/ BRE project</li> <li>▪ City staff is bringing more info to Commission regarding ADA compliance and community opportunities</li> <li>▪ EDC to begin exploring new project topics that fit into year-round recreation and tourism opportunities</li> <li>▪ Host second business luncheon – Wednesday, July 13<sup>th</sup> – noon at the College again; business topic: update from the City on current projects? Harbor update, construction update, marketing RFQ; Request goes to City Manager for either him to speak or for his department heads to speak</li> </ul> <p>August:</p> <ul style="list-style-type: none"> <li>▪ Year Round Mountain Site Study completed</li> <li>▪ Initiate at least one project idea and flesh out next steps</li> </ul> <p>Lisa, when will the Public Trail Action Plan be completed? How should the EDC be engaged in those findings and implementation efforts?</p> <p>Who else can we bring into the tourism conversation? VCVB? Parks and Rec? Winter rec folks? Hotel/restaurant folks? Who else?</p> |
| <b>Pilot Project</b>                                         | <ul style="list-style-type: none"> <li>▪ Deliberate what BRE implementation could look like were it to move forward</li> <li>▪ Invitations to business luncheon to go out</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b><u>Tourism Statistics</u></b><br><b><u>Snapshots:</u></b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Total Wages, Leisure & Hospitality                           | 2010 = \$4.5 million<br>2014 = \$6.2 million<br>5 year change = +38%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Total (scheduled) Air Passengers (in + out)                  | 2010 = 31,034<br>2014 = 29,269<br>5 year change -5.7%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |

## Valdez Economic Vision and Initiatives – June 15, 2016

|                                                              |                                                           |
|--------------------------------------------------------------|-----------------------------------------------------------|
| Bed Tax Revenue to City                                      | 2010 = \$438,272<br>2014 = \$425,189<br>5 year change -3% |
| Total Sport fishing Anglers<br>(salt + fresh + shore)        | 2010 = 22,697<br>2013 = 18,683 (4 year change -17.1%)     |
| Total Sport fishing Days<br>Fished<br>(salt + fresh + shore) | 2010 = 65,050<br>2013 = 57,157<br>4 year change = -12.1%  |
| # Charter Fishing Vessels<br>Home-ported in<br>Valdez        | 2010 = 38<br>2013 = 28<br>4 year change = -10             |

|                         |                                                                                                                                                                                                                     |
|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Initiative</b>       | <b>Increase Arctic and water related training programs</b>                                                                                                                                                          |
| Goal                    | Build on our location, community skill sets, college and port structures.                                                                                                                                           |
| Purpose                 | New jobs, use of existing public and private assets (boats, lands, etc.).                                                                                                                                           |
| Objective to Accomplish | Make Valdez a premier Arctic training, staging location, and/or homeport.<br><b>Potential Partners:</b><br>City, oil companies, private land owners, various training companies.                                    |
| Milestones / Metrics    | Over the next 5-10 years:<br>-Increase # of training activities annually by 20%<br>-Increase # of training participants by 20%<br>-Establish Valdez as homeport/staging location for at least one Arctic “operator” |
| 2016 Timeline           | May: Lamar: Re-engage w/ potential training exercise operators via personalized phone calls to assess potential for use of Valdez Port for training and other related activities                                    |

## Valdez Economic Vision and Initiatives – June 15, 2016

|               |                                      |
|---------------|--------------------------------------|
| Pilot Project | Lamar to start status investigations |
|---------------|--------------------------------------|