

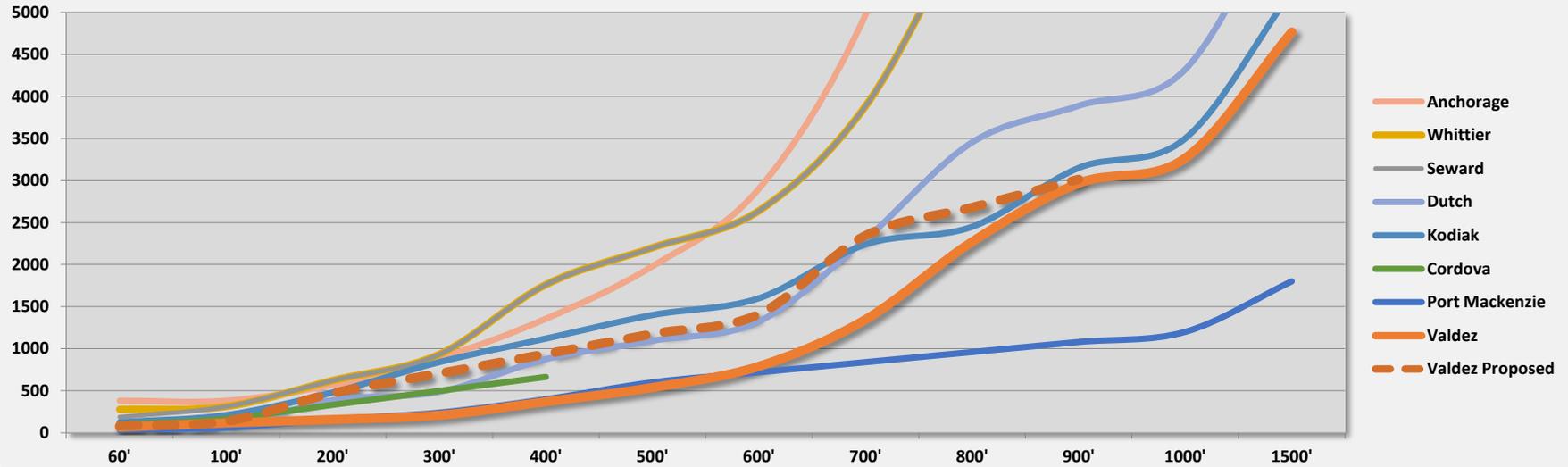
Tariff Item	Valdez Current	Valdez Proposed	Variance from Regional Average	Seward	Whittier	Kodiak	Cordova	Dutch	Anchorage	Port Mackenzie	Prince Rupert (CAD)
Empty Container	9.24	10.00	1.38	\$12.50/Container	\$12.50/Container				11.25	6.00	-
Freight NOS/Ton	3.85	4.00	(1.23)	5.36	5.36	6.80	5.27	4.60	6.75	2.50	2.05
Explosives	16.50	16.50	1.88	Request Only	Request Only	15.00	X		16.87	12.00	
Logs /1000 Board Feet	3.85	3.85	0.15	5.36	5.36		X		2.82	1.25	
Wood Chips BDU	1.72	1.75	(2.09)	5.36	5.36		X		3.38	1.25	2.05
Pulp Logs / Ton	0.55	0.55	(3.29)	5.36	5.36		X		3.38	1.25	0.51
Petro Inbound /bbl	0.11	0.15	(0.50)	1.05	1.05	0.35	X		0.16	Negotiated	0.51
Petro Outbound /bbl	0.11	0.15	(0.46)	1.05	1.05	0.16	X		0.16	Negotiated	
Fueling	0.02	0.02	(0.12)				X		0.14		
Free Time Inbound (Days)	15.00	7.00	3.30	5.00	5.00	0.50	X	3.00		5.00	
Free Time Outbound (Days)	15.00	7.00	2.30	5.00	5.00	0.50	X	3.00		10.00	
Wharf Storage 1-5 Days			NA	\$3/Ton	\$3/Ton		X			By Arrangement	
Water Hook Up	45.00	125.00	3.75	200.00	175.00	135.00	72.00	61.48	84.00	N/A	61.80
Water Gallon/1000	3.00	3.00	(3.13)	14.60	1.42	6.80	1.00	7.38	5.60	N/A	1.05
Garbage	120.00	120.00	66.00	125%/Cost	125%/Cost		54.00			Private	
Waste Water	Private	Private	NA	Private	Private	Private	X			Private	
Parking Electrical (Refrigeration)	20.00	20.00	NA				X			N/A	
Summer Electrical Rate KWH	0.28		NA	0.19	0.15	0.18	0.20	0.14	0.17	0.11	0.11
Trailers Trucked In/Out	6.00	6.00	NA				X			\$5/Ton	
Labor Rate	-		NA				72.00	111.82/HR+\$302.30			
Overtime / Call Out Rate	-	65.00	(72.87)				108.00	167.73			
Security /HR	65.00	75.00	(36.82)	\$0.55/ton \$250 Min	\$50 /Hr \$250Min	\$50 /Hr \$250Min		111.82			65.98
Security Armed	95.00	95.00	NA								Not!
Fire person Standby	65.00	95.00	NA								
Fire Apparatus	150.00	165.00	NA								
Demurrage	0.10	0.25	NA								
Storage square/ft/Month	0.10	0.25	NA					\$ .118/ft			
Minimum / Storage	30.00	50.00	NA								
Log Storage Less 120 Days	0.05	0.05	NA								
Log Storage More 120 Days	0.10	0.10	NA								
Delequent Accounts			NA		1.5%/month						
Passenger Fees	-	-	NA	10.40	10.40	\$0.22/vessel/ton		6.00		1.00	2.54
1-5 Vehicles On Warf	\$10/month/each		NA	\$750 / Annually	\$750 / Annually						
5-10 Vehicles On Warf			NA	\$1,500 / Annually	\$1,500 / Annually						
Over 10 Vehicles			NA	\$3,000 / Annually	\$3,000 / Annually						

Notes

Green indicates Valdez falls below the regional average.

Red indicates Valdez (proposed column) falls above the regional average.

### Dockage Data



### Dockage

Size (Not Over)	Valdez		Anchorage					Port Mackenzie		Prince Rupert	
	Valdez	Proposed	Seward	Whittier	Kodiak	Cordova	Dutch	e	Mckenzie	Seattle	Rupert
60'	\$ 66.15	\$ 81.00	\$ 186.00	\$ 275.00	\$ 126.00	\$ 99.00	\$ 54.14	\$ 381.00	\$ 36.00	X	X
100'	\$ 115.50	\$ 135.00	\$ 310.00	\$ 310.00	\$ 210.00	\$ 166.00	\$ 69.66	\$ 381.00	\$ 60.00	X	X
200'	\$ 156.45	\$ 470.00	\$ 620.00	\$ 620.00	\$ 480.00	\$ 332.00	\$ 386.26	\$ 569.00	\$ 160.00	X	X
300'	\$ 207.90	\$ 705.00	\$ 930.00	\$ 930.00	\$ 840.00	\$ 498.00	\$ 486.44	\$ 887.00	\$ 240.00	X	X
400'	\$ 368.55	\$ 936.00	\$ 1,760.00	\$ 1,760.00	\$ 1,120.00	\$ 664.00	\$ 874.78	\$ 1,356.00	\$ 400.00	X	X
500'	\$ 537.60	\$ 1,175.00	\$ 2,200.00	\$ 2,200.00	\$ 1,400.00	X	\$ 1,093.47	\$ 1,981.00	\$ 600.00	X	X
600'	\$ 789.60	\$ 1,410.00	\$ 2,640.00	\$ 2,640.00	\$ 1,600.00	X	\$ 1,323.68	\$ 2,904.00	\$ 720.00	X	X
700'	\$ 1,346.10	\$ 2,345.00	\$ 3,885.00	\$ 3,885.00	\$ 2,240.00	X	\$ 2,302.05	\$ 4,972.00	\$ 840.00	X	X
800'	\$ 2,270.10	\$ 2,680.00	\$ 6,120.00	\$ 6,120.00	\$ 2,450.00	X	\$ 3,453.07	\$ 8,390.00	\$ 960.00	X	X
900'	\$ 2,966.25	\$ 3,015.00	\$ 7,875.00	\$ 7,875.00	\$ 3,150.00	X	\$ 3,888.00	\$ 10,966.00	\$ 1,080.00	X	X
Over 900'	900'+ \$3.00/ft		\$8.75/ft	\$8.75/ft	\$3.50/ft	X	\$4.32/ft	19.38/ft	1.20/ft	X	X
12 Hours or Les	1/2	1/2	1/2	1/2	X	X	X	X	X	X	X