



L3Harris Technologies, Inc.
Public Safety and Professional Communications
221 Jefferson Ridge Parkway
Lynchburg, Virginia 24501
Phone: 1-800-368-3277
Fax: 321-409-4393

Quote Name: CITY OF VALDEZ_295766_050225

Date: 5/2/2025

Valid for 30 days

Erik Skilbred
Emergency Services Systems Administrator
212 Chenequa Ave.
PO Box 307
Valdez, AK 99686
Main: 907.834.3453
Direct : 907.834.3480

Sales POC: Jennine Weber
Sr. Spec., Sales/Account Manager
Public Safety and Professional Communications
1-503-724-1273
jennine.weber@l3harris.com

L3Harris' Internal Use Only	
Quote by:	B.Velez
CRM #	
CCC Case #	INC-000358069

Item	Part Number	Description	Qty	List Price	Discount	Sale Price	Extended Sale Price
XL-200 Portable							
1	XL-PFM1M-NA	PORTABLE,XL-200P,FKP,BLK,US,NA	58	\$ 3,950.00	26%	\$ 2,923.00	\$ 169,534.00
2	XL-Y3EWP	SERVICE ASSIST, EXT WARRANTY 3YR, XL200P	58	\$ 220.00	0%	\$ 220.00	\$ 12,760.00
3	XL-FW2X	OPERATION,LOAD NIFOG PERSONALITY	58	\$ 0.01	100%	\$ -	\$ -
4	XL-PL5L	FEATURE,P25 OTAR(OVER-THE-AIR-REKEYING)	58	\$ 700.00	26%	\$ 518.00	\$ 30,044.00
5	XL-PL4F	FEATURE,P25 PHASE 2 TDMA	58	\$ 275.00	26%	\$ 203.50	\$ 11,803.00
6	XL-PL8Y	FEATURE, ENCRYPTION LITE	58	\$ 0.01	100%	\$ -	\$ -
7	XL-PKG8F	FEATURE,256-AES,64-DES ENCRYPTION	58	\$ 785.00	26%	\$ 580.90	\$ 33,692.20
8	XL-PKGPT	FEATURE PACKAGE,P25 TRUNKING	58	\$ 1,800.00	26%	\$ 1,332.00	\$ 77,256.00
9	XL-PKGF1	FEATURE PACKAGE,ALL BANDS,V+U+7/800	58	\$ 1,795.00	26%	\$ 1,328.30	\$ 77,041.40
10	XL-PA4K	BATTERY,LI-ION,HI-CAPACITY,4800MAH	58	\$ 215.00	26%	\$ 159.10	\$ 9,227.80
11	XL-NC5Z	ANTENNA,FLEX,HELICAL,136-870 MHZ	58	\$ 125.00	26%	\$ 92.50	\$ 5,365.00
12	RE-XL001-DEMO	DEVICE MGMT 12 MONTH SUBSCRIPTION TRIAL	58	\$ 0.01	100%	\$ -	\$ -
13	XL-HC4T	CASE,NYLON,BLACK,MOLLE STRAP	43	\$ 75.00	26%	\$ 55.50	\$ 2,386.50
14	XL-HC3L	BELT CLIP,METAL	8	\$ 35.00	26%	\$ 25.90	\$ 207.20
15	XL-AE3J	SPKR MIC, XL XTRM, XL200P, BLK	53	\$ 795.00	26%	\$ 588.30	\$ 31,179.90
16	XL-AE4B	SPEAKER MICROPHONE,EMER BUTTON	9	\$ 255.00	26%	\$ 188.70	\$ 1,698.30
17	XL-NC5Z	ANTENNA,FLEX,HELICAL,136-870 MHZ	10	\$ 125.00	26%	\$ 92.50	\$ 925.00
18	XL-PA4K	BATTERY,LI-ION,HI-CAPACITY,4800MAH	66	\$ 215.00	26%	\$ 159.10	\$ 10,500.60
19	XL-CH6F	CHARGER, SINGLE BAY +	61	\$ 250.00	26%	\$ 185.00	\$ 11,285.00
20	XL-CH6G	CHARGER, 6-BAY, PREMIUM, XL-200P	5	\$ 945.00	26%	\$ 699.30	\$ 3,496.50
21	XL-CH6H	CHARGER, VEHICULAR, PREMIUM, XL-200P	14	\$ 265.00	26%	\$ 196.10	\$ 2,745.40
						Subtotal	\$ 491,147.80
XL-200P Accessories							
22	XF-HC7M	STRAP,EXTREME REFLECTIVE,XL LENGTH	43	\$ 130.00	26%	\$ 96.20	\$ 4,136.60
23	XF-HC7R	ANTI-SWAY STRAP, EXTREME	43	\$ 20.00	26%	\$ 14.80	\$ 636.40
						Subtotal	\$ 4,773.00
XL-200 Mobile Single Control Head							
24	XZ-MPM1M	MOBILE, XL-200M, MULTIBAND	8	\$ 4,275.00	26%	\$ 3,163.50	\$ 25,308.00
25	XZ-Y3EWP	SERVICE ASSIST,EXT WARRANTY 3 YR, XL200M	8	\$ 275.00	0%	\$ 275.00	\$ 2,200.00
26	XZ-PL4J	FEATURE, VHF BAND	8	\$ 600.00	26%	\$ 444.00	\$ 3,552.00
27	XZ-PL8Y	FEATURE, ENCRYPTION LITE	8	\$ 0.01	100%	\$ -	\$ -
28	XZ-PL4F	FEATURE, PHASE 2 TDMA	8	\$ 275.00	26%	\$ 203.50	\$ 1,628.00
29	XZ-PL5L	FEATURE, OTAR	8	\$ 700.00	26%	\$ 518.00	\$ 4,144.00
30	XZ-PKG8F	FEATURE, 256-AES, 64-DES ENCRYPTION	8	\$ 785.00	26%	\$ 580.90	\$ 4,647.20
31	XZ-PKGPT	FEATURE PACKAGE, P25 TRUNKING	8	\$ 1,800.00	26%	\$ 1,332.00	\$ 10,656.00
32	XZ-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL	8	\$ 495.00	26%	\$ 366.30	\$ 2,930.40
33	XZ-MC6A	MICROPHONE, XL, STANDARD MOBILE	8	\$ 105.00	26%	\$ 77.70	\$ 621.60
34	XZ-AN8A	ANTENNA, ELEMENT, FLEXIBLE, V/U/700/800	8	\$ 210.00	26%	\$ 155.40	\$ 1,243.20
35	XZ-AN6U	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	8	\$ 80.00	26%	\$ 59.20	\$ 473.60
36	XZ-LS6A	SPEAKER, EXTERNAL, MOBILE	8	\$ 60.00	26%	\$ 44.40	\$ 355.20
37	XZ-CA6F	CABLE, XL-MOBILE, SPEAKER ACCY	8	\$ 120.00	26%	\$ 88.80	\$ 710.40
38	XZ-CP6A	CONTROL UNIT, XL-CH	8	\$ 1,850.00	26%	\$ 1,369.00	\$ 10,952.00
39	XZ-LS6A	SPEAKER, EXTERNAL, MOBILE	8	\$ 60.00	26%	\$ 44.40	\$ 355.20
40	XZ-AN8A	ANTENNA, ELEMENT, FLEXIBLE, V/U/700/800	2	\$ 210.00	26%	\$ 155.40	\$ 310.80
						Subtotal	\$ 70,087.60
XL-200M Mobile Dual Control Head							
41	XZ-MPM1M	MOBILE, XL-200M, MULTIBAND	12	\$ 4,275.00	26%	\$ 3,163.50	\$ 37,962.00
42	XZ-Y3EWP	SERVICE ASSIST,EXT WARRANTY 3 YR, XL200M	12	\$ 275.00	0%	\$ 275.00	\$ 3,300.00
43	XZ-PL4J	FEATURE, VHF BAND	12	\$ 600.00	26%	\$ 444.00	\$ 5,328.00
44	XZ-PL8Y	FEATURE, ENCRYPTION LITE	12	\$ 0.01	100%	\$ -	\$ -
45	XZ-PL4F	FEATURE, PHASE 2 TDMA	12	\$ 275.00	26%	\$ 203.50	\$ 2,442.00
46	XZ-PL5L	FEATURE, OTAR	12	\$ 700.00	26%	\$ 518.00	\$ 6,216.00
47	XZ-PKG8F	FEATURE, 256-AES, 64-DES ENCRYPTION	12	\$ 785.00	26%	\$ 580.90	\$ 6,970.80
48	XZ-PKGPT	FEATURE PACKAGE, P25 TRUNKING	12	\$ 1,800.00	26%	\$ 1,332.00	\$ 15,984.00
49	XZ-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL	12	\$ 495.00	26%	\$ 366.30	\$ 4,395.60
50	XZ-MC6A	MICROPHONE, XL, STANDARD MOBILE	12	\$ 105.00	26%	\$ 77.70	\$ 932.40
51	XZ-MC6A	MICROPHONE, XL, STANDARD MOBILE	12	\$ 105.00	26%	\$ 77.70	\$ 932.40
52	XZ-AN8A	ANTENNA, ELEMENT, FLEXIBLE, V/U/700/800	12	\$ 210.00	26%	\$ 155.40	\$ 1,864.80
53	XZ-AN6U	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	12	\$ 80.00	26%	\$ 59.20	\$ 710.40
54	XZ-LS6A	SPEAKER, EXTERNAL, MOBILE	12	\$ 60.00	26%	\$ 44.40	\$ 532.80
55	XZ-CA6F	CABLE, XL-MOBILE, SPEAKER ACCY	12	\$ 120.00	26%	\$ 88.80	\$ 1,065.60
56	XZ-CP6A	CONTROL UNIT, XL-CH	12	\$ 1,850.00	26%	\$ 1,369.00	\$ 16,428.00
57	XZ-CP6A	CONTROL UNIT, XL-CH	12	\$ 1,850.00	26%	\$ 1,369.00	\$ 16,428.00
58	XZ-MA4C	BRACKET, MOUNTING, XL CONTROL HEAD	12	\$ 68.00	26%	\$ 50.32	\$ 603.84
59	XZ-CA6B	CABLE, XL-MOBILE, ETHERNET, 9M	12	\$ 42.00	26%	\$ 31.08	\$ 372.96
60	XZ-CA6D	CABLE, POWER, XL-CH	12	\$ 87.00	26%	\$ 64.38	\$ 772.56
61	XZ-LS6A	SPEAKER, EXTERNAL, MOBILE	12	\$ 60.00	26%	\$ 44.40	\$ 532.80
62	XZ-CA6F	CABLE, XL-MOBILE, SPEAKER ACCY	12	\$ 120.00	26%	\$ 88.80	\$ 1,065.60

Confidential, Proprietary, & Competition Sensitive



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Erik Skilbred
Emergency Services Systems Administrator
212 Chenega Ave.
PO Box 307
Valdez, AK 99686
Main: 907.834.3453
Direct : 907.834.3480

Sr. Spec., Sales/Account Manager
Public Safety and Professional Communications
1-503-724-1273
jennine.weber@l3harris.com

L3Harris' Internal Use Only	
Quote by:	B.Velez
CRM #	
CCC Case #	INC-000358069

Item	Part Number	Description	Qty	List Price	Discount	Sale Price	Extended Sale Price
						Subtotal	\$ 124,840.56
						Estimated Shipping	\$ 1,938.60
Lead time is subject to material availability at time of order						Total Sale Price	\$ 692,787.56

Terms and Conditions:

- The Terms and Conditions are governed by the agreement between L3Harris Technologies and Sourcewell Public Safety Communications Technology and Hardware Solutions. This Quote is issued pursuant to Sourcewell Contract 042021-L3H, and SIT#295766. In accordance with Section 6.B. of the Sourcewell Contract, L3Harris has supplied additional terms and conditions customary to the industry, as well as specific to the technology being proposed. City of Valdez, Valdez, Alaska Sourcewell Membership ID# 18918.*
- Storing battery packs is not recommended because the chemicals in the battery degrade over time and this affects the functionality of the battery. Improper storage of batteries may void warranty.*
 - Pricing does not include installation, programming, taxes or shipping (if applicable), unless otherwise noted. These items may be waived based on the terms and conditions which are applicable to this quote (Item 1) and could be subject to change.*

Purchase Order requirements:

Purchase Order issued to L3Harris Technologies - PSPC - 221 Jefferson Ridge Parkway - Lynchburg, VA 24501
The Purchase Order should include the following references:

Must include Quote Name and Date. If applicable, include MBP#.

All orders must contain valid model number, quantity, and price for each item.
Frequencies must be supplied with order if applicable.

Requested Delivery Date; If related to **Grant Funding**, important to provide Grant name, Agency, deadline and product receipt deadline, when applicable.

Shipping will default to Best Way ground, unless otherwise specific. Special shipping/delivery instructions (ex. Delivery lift gate required?) must be noted if applicable.
Non Standard packing will be billed to the customer.

Bill to and Ship to addresses along with contact information must be included. Provide customer account number if readily available.

L3Harris DUNS#: 101474992; Cage Code: 1PNR4; Tax ID 34-0276860.